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Drivers for sustainable food purchase intentions: Prosocial attitudes for future generations and environmental concerns

Rahman Md. Mostafizur

School of Economics and Management, Kochi University of Technology Department of Agricultural Marketing and Business Management, Sylhet Agricultural University

Khatun Mst. Asma

Research Institute for Future Design, Kochi University of Technology Department of Agricultural and Applied Statistics, Bangladesh Agricultural University

Moinul Islam

School of Economics and Management, Kochi University of Technology Research Institute for Future Design, Kochi University of Technology

Koji Kotani

School of Economics and Management, Kochi University of Technology Research Institute for Future Design, Kochi University of Technology Urban Institute, Kyushu University College of Business, Rikkyo University

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School of Economics and Management Research Institute for Future Design Kochi University of Technology

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Drivers for sustainable food purchase intentions: Prosocial attitudes for future generations and environmental concerns

Rahman Md. Mostafizur*,† Khatun Mst. Asma^{‡,§} Moinul Islam*,‡

Koji Kotani*,‡,¶,||,**

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Abstract

Generativity, concern and commitment for the next generation, is established to be important for understanding people's behaviors to SDGs. However, little is known about how generativity is related to sustainable food consumption intentions and behaviors. We consider the extended theory of planned behavior (TPB), investigating the question "how generativity matters for consumers' intentions to purchase sustainable foods along with environmental concerns (EC)?" and the hypothesis "prosocial attitudes for future generations (PAF), one measure of generativity, is the key determinant." We employ a field survey, collecting data on the intentions to purchase organic foods (INT), TPB constructs, i.e., attitudes, subjective norms and perceived behavioral controls, PAF and EC with 300 household heads in Bangladesh. We confirm the significance of PAF and EC on top of TPB constructs by testing the causality through partial-least squares structural equation modeling, yielding two main results. First, not only PAF but also EC have substantial positive effects on consumer intentions to purchase organic foods. Second, the relations between PAF and INT as well as those between EC and INT are fully and partially mediated by attitudes, respectively. Thus, PAF and EC are established to be key determinants for favorable attitudes toward sustainable food-purchase intentions. Overall, the results demonstrate that enhancement of people's orientations for future generations and environment is effective at shaping sustainable food cultures and practices, and to this end, some future-studies approaches shall be recommended.

Keywords: Sustainable foods; Purchase intentions; Generitivity; Environmental concerns

^{*}School of Economics and Management, Kochi University of Technology

[†]Department of Agricultural Marketing and Business Management, Sylhet Agricultural University

[‡]Research Institute for Future Design, Kochi University of Technology

[§]Department of Agricultural and Applied Statistics, Bangladesh Agricultural University

[¶]Urban Institute, Kyushu University

College of Business, Rikkyo University

^{**}Corresponding author, E-mail: kojikotani757@gmail.com

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Γ	Intentions to purchase organic foods	
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S-SI	EM Partial-least squares structural equation modeling	
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1 Introduction

Practicing sustainable food consumption is an essential component to minimize environmental impacts and to conserve our planet for future generations (Ivanova et al., 2016, UN, 2024). We are using resources almost twice as fast as the Earth can regenerate them and contributing 34 % of greenhouse gas emissions into the atmosphere through our food systems, causing various environmental impacts, i.e., high global temperature and rising sea levels, to jeopardize the needs of future generations (Grooten and Almond, 2018, Crippa et al., 2021, Lin et al., 2023, UNEP, 2024). Sustainable foods respond to basic needs and improve quality of life, minimizing natural resource consumptions, toxic materials and emissions of waste and pollutants over the life cycle to protect the needs of future generations (Oslo Ministerial Roundtable, 1994, Reisch et al., 2013). In 10 order to achieve economic growth and sustainable development, it is imperative that we promptly change our food consumption by encouraging the purchase intentions of sustainable foods, such 12 as organic foods (Schader et al., 2015, Nguyen et al., 2021, Randall et al., 2024). There are several 13 studies that have examined generativity, concern and commitment for the next generation, as a key for understanding people's sustainable behaviors (Wells et al., 2016, Luo et al., 2023, Wang et al., 2023). This research addresses prosocial attitudes for future generations, one measure of generativity, along with environmental concerns to characterize sustainable food purchase intentions. 17 The theory of planned behavior (TPB) asserts that the intentions to engage on a behavior can 18 predict people's actual behaviors (Ajzen, 1991, 2015). In this theory, intentions are determined by 19 three conceptually independent sociopsychological constructs, i.e., attitudes, subjective norms and perceived behavioral controls. Attitudes refer to the degree to which a person has a favorable or un-21 favorable evaluation for performing a behavior, having a more substantial effect on intentions than subjective norms and perceived behavioral controls (Ajzen, 2015, Savari and Gharechaee, 2020). The subjective norms indicate that behavioral intentions are based on the approval or disapproval of some individuals who are important to the person. In addition, perceived behavioral control refers to one's level of perception of ease and difficulty in performing a behavior. Some factors, such as opportunities, resources, time, knowledge and skills, may not be in control but they affect their intentions. In a variety of contexts, several studies have already demonstrated the predictive efficacy of this theory concerning people's food purchase intentions (Verbeke and Vackier, 2005, Vermeir and Verbeke, 2007, Giampietri et al., 2018, Fleşeriu et al., 2020, Randall et al., 2024). Robinson and Smith (2002) demonstrate that attitudes, perceived behavioral control and subjective norms independently predict purchase intentions of sustainable products. Accordingly, people have a high intention to perform a certain behavior, when they assess the results of the behavior as favorable (attitudes), when they perceive social pressure to perform the behavior (subjective norms) and when they believe that they possess the capability to perform the behavior (perceived behavioral controls).

Lierature reveals that environmental concerns (EC), as an additional domain-specific factor, 37 exert a positive effect on attitudes associated with sustainable foods and the purchase intentions of green products (Kirk and Slade, 2002, Verhoef, 2005, Newton et al., 2015, Goh and Balaji, 2016, 39 Yaday, 2016, Prakash et al., 2023). They refer to the extent to which people are aware of environmental issues and support the attempts, being willing to contribute to the sustainability (Grunert and Juhl, 1995, Dunlap and Jones, 2002, Rhead et al., 2015). Kim and Choi (2005) estimate the causal effect of collectivism, environmental concern and perceived consumer effectiveness on ecological consumption by conducting a field survey at a university, reporting that environmental concerns directly influence sustainable purchase behaviors. Nguyen et al. (2021) have investigated the determinants of consumer intentions to purchase organic meat by conducting a survey with 402 Vietnamese consumers at five food stores and find that consumers who are concerned about environment are likely to possess favorable attitudes associated with organic foods purchase. However, 48 some studies report an insignificant association between EC and behavioral intentions (Smith and Paladino, 2010, Donald et al., 2014, Hwang, 2016). Yadav and Pathak (2016) investigate Indian consumers' intentions to purchase organic foods via a questionnaire survey for 220 young adults. They proclaim that EC does not have any influence on purchase intentions. As the results in the related literature have been inconsistent, it is claimed that further research on the effects of EC on purchasing behaviors is necessary (Kautish and Dash, 2017).

Generativity refers to concern for and commitment to the well-being of future generations 55 (Erikson, 1963, McAdams and Logan, 2004). Erikson (1963)'s theory of human development posits that such a concern encompasses a broad spectrum, extending from the impulse to have children to a willingness to contribute for future generations, thereby closely linking it to notions of social responsibility and agency. Prior research has highlighted the positive role of generativity 59 in characterizing green policy attitudes and various sustainable behaviors, such as environmentalism, reducing household wastes, water and energy saving (Milfont and Sibley, 2011, Urien and 61 Kilbourne, 2011, Alisat et al., 2014, Jia et al., 2015, Wells et al., 2016, Aitken et al., 2020, Watkins and Goodwin, 2020, Sharma et al., 2023). Wang et al. (2023) examine the role of generativity on sustainable behaviors of tourists by conducting a questionnaire survey with 702 on-site tourists in China. They reveal that generative concern positively influences environmentally responsible 65 behaviors. Luo et al. (2023) demonstrate in their field research that generativity has a significantly positive effect on green policy and behaviors, while employees' green attitudes and commitments play a mediating role. Prosocial attitudes for future generations (PAF) are the general sense of responsibility for the community and future generations that are instead central to Erikson's conceptuality of generativity (Erikson, 1963, Morselli and Passini, 2015). It is considered one measure of generativity and is more consistently linked to future orientation than other generativity measures (Morselli and Passini, 2015, Barnett et al., 2021). Syropoulos et al. (2020) find that those who feel responsible towards protecting future generations are reported to have pro-environmental beliefs, intentions and support for environmental policies. Overall, measuring generativity through PAF can be considered crucial to combat societal challenges, such as climate change and the depletion of natural resources, as well as achieving sustainable development goals (SDGs) (Aaldering et al., 2024, Barnett et al., 2021).

Previous studies have established the concept of generativity and confirmed the relationships with several key behaviors to SDGs (Hirose et al., 2023, Sharma et al., 2023). However, little is known about how generativity is related to food consumption intentions and behaviors. Researchers have primarily focused on examining people's purchase intentions and behaviors by ad-

dressing TPB constructs (Al-Swidi et al., 2014, Rana and Paul, 2017, Fleşeriu et al., 2020, LeyvaHernández et al., 2023). In this study, we focus on the effect of PAF (one measure of generativity)
and EC together on top of TPB constructs, examining whether or not they are the drivers for sustainable food purchase intentions. Therefore, we pose a question "how generativity matters for
consumers' intentions to purchase sustainable foods along with environmental concerns (EC)?"
hypothesizing that PAF is the key determinant. We design and institute a field survey, collecting data on intentions to purchase organic foods (INT), TPB constructs, i.e., attitudes, subjective
norms and perceived behavioral controls, PAF and EC, with 300 household heads in Bangladesh.
The novelties of this study lie in considering PAF and EC together in a single framework on top
of TPB constructs and in testing the causality of sustainable food purchase intentions through
partial-least squares structural equation modeling. Addressing the question and hypothesis in the
analytical framework shall be beneficial for suggesting a new perspective towards sustainable food
cultures and practices as well as tackling issues related to SDGs.

95 2 Food consumptions in Bangladesh

Up to the mid-20th century, the food system in Bangladesh could be broadly characterized 96 as sustainable, being considered a pre-stage of organic agriculture (MoA, 2016). Farmers used 97 to grow different crops, using organic inputs and depending on the hydrological conditions. A 98 household food consumption pattern was the type of "cereal-sugar-aquatic" with low food consumption quantity from 1961 to 1971 (Jia et al., 2023). To become self-sufficient in food produc-100 tion, Bangladesh entered an era of the green revolution in 1972 and started practicing conventional 101 agriculture systems through the application of chemical fertilizers, pesticides and plant growth 102 promoters, such as hormones (Ferdous et al., 2021). The average application rate of chemical 103 fertilizer on per hectare of arable land was only 16.2 kg in 1970 and it dramatically increases to 384 kg in 2021 (FAO, 2021), targeting the increases in cropping intensity and food production for a 105 growing population. As a result, organic farming took a backseat and consumers began purchasing

nonorganic foods, because of the sheer abundance and low prices. At present, the food preferences of Bangladeshi consumers are mostly centered around cereals, such as rice and wheat, with veg-108 etables, fruits, fish and meat (GoB, 2021, Ishra et al., 2022). The consumption of rice and wheat 109 approximately accounts for 44 % of total food intake per capita per day in 2022. According to the 110 household income and expenditure survey of Bangladesh in 2022, the per capita intake of vegeta-111 bles and fruits has increased from 0.209 kg to 0.297 kg during the past decade (BBS, 2023). Due 112 to its abundance of rivers and ponds, fish serves as the main source of protein in Bangladesh, meet-113 ing 60 % of the country's total animal protein needs (Shamsuzzaman et al., 2020, BBS, 2022). In 114 general, household food cultures and practices in Bangladesh are dominated by nonorganic foods 115 from the conventional agriculture. 116

Increasing income, population growth and urbanization are now changing lifestyles and, conse-117 quently, food consumptions patterns and food systems, turning out to be diversified with increasing 118 total food consumptions (Mottaleb et al., 2018, BBS, 2023, Jia et al., 2023). Multiple studies find 119 that the use of pesticides in agricultural production in Bangladesh is extensive and it encompasses 120 the utilization of highly hazardous chemicals as well as banned pesticides (Akter et al., 2018, Das-121 gupta and Meisner, 2005, Hasan et al., 2014). As a consequence, there have been several risks 122 to human health and environment, which undermine the safety of foods (Haque et al., 2017, Is-123 lam et al., 2021). In response to these outcomes, non-governmental organizations initiated the implementation of organic agriculture in the early 1990s and have continued to increase purchase intentions of organic foods among consumers (Ferdous et al., 2021). Additionally, the government introduced the national organic agriculture policy in 2016, with a focus on promoting sustainable 127 food production and consumption (MoA, 2016). Many consumers embrace the belief that "you 128 are what you eat" and comprehend the meaning of food quality, safety and environmental impacts. 129 This has led to an increase in demand for organic foods, while the market in Bangladesh is in a 130 nascent phase (Ishra et al., 2022, Willer et al., 2024). Overall, the shift in consumption behaviors 131 through favorable consumer attitudes towards organic food-purchase intentions is still urgent for 132 achieving sustainable food consumption (Rana and Paul, 2017, Kabir and Islam, 2022, Akter et al., 133

134 2023).

3 Methods

3.1 Study areas, sample and sampling strategy

We selected Jashore and Jhenaidah as our study areas, situated in the south-western region of 137 Bangladesh and considered as a regional agricultural hub (figure 1). Our study areas are the ones of some specific areas in Bangladesh where locally produced foods meet certain requirements for 139 organic foods and people can purchase them in the markets or from the farm gates as their daily practices (Dhaka Tribune, 2014, Musa et al., 2015, Seraj, 2019). The sociodemographic and ethnic 141 profiles of these areas' populations are homogeneous and closely align with the national average 142 (BBS, 2020, 2022). A cross-sectional design was applied to collect data from household heads 143 during the month of January 2023. The household heads were selected by following the stratified 144 random sampling techniques. We randomly selected 150 household heads in each of Jashore and 145 Jhenaidah areas by using the residence list and the random number generators, finally identifying 146 a total of 300 household heads. The 1st author administered the survey, organized and trained local 147 support staffs as well as research assistants. Research assistants contacted the selected household 148 heads, collected written consent and obtained their sociodemographic information, sociopsycho-149 logical constructs and organic foods purchase intentions by conducting the survey questionnaires. 150 We followed the face to face data collection method and the total questionnaire session took al-151 most 30 minutes to complete. There was a fixed participation fee (= 50 BDT) per household head, transferring to their bank accounts after completing the survey. 153

54 3.2 Key variables

A field survey with two-parts questionnaire was conducted for collecting the data of key variables. The first part includes the sociodemographic characteristics of household heads: gender,

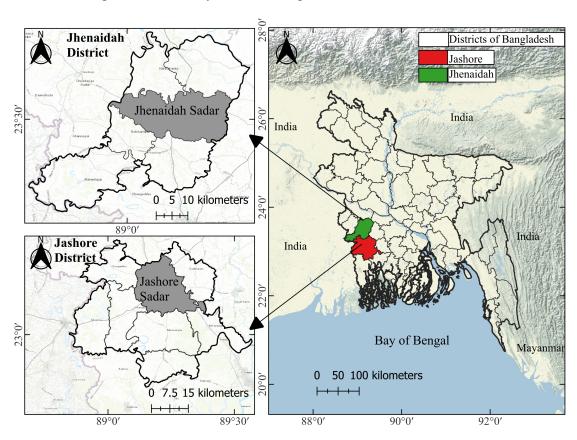


Figure 1: The study areas in Bangladesh, Jashore and Jhenaidah

age, household income, education and household members. The second part includes a series of statements designed to measure sociopsychological constructs: attitudes (ATT), subjective norms 158 (SN), perceived behavioral control (PBC), prosocial attitudes for future generations (PAF), envi-159 ronmental concerns (EC) and intentions to purchase organic foods (INT). We assess the constructs 160 by employing multi-item scales, and those are derived from previous research and subsequently 161 adjust for the purposes of this study (see table 1). All measuring items adhere to the principle of 162 construct compatibility and the standards for constructing the theory of planned behavior (TPB) 163 questionnaire (Francis et al., 2004, Fishbein and Ajzen, 2009). Aside from sociodemographic 164 characteristics, all other questions related to measure sociopsychological constructs are designed 165 using a 7-point Likert scale to reduce statistical issues, ranging from 1 (strongly disagree) to 7 166 (strongly agree) (Fornell, 1992). The measuring items were subjected to back-translation by native 167 speakers to verify that the contents and meanings remain consistent with the original wordings. 168 In the field, there is a lack of access to computers or devices equipped with internet connectivity. 169 Consequently, all the survey procedures were performed manually by the research assistants. The 170 household heads in the study were literate and used writing tools, including pens and papers, to 171 answer the questions. Whenever the household heads had questions, the research assistants address 172 them in a real-time manner.

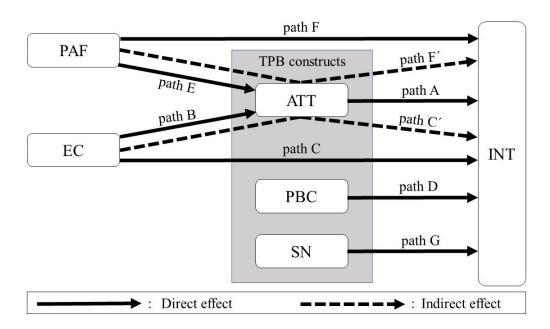
3.3 Statistical analysis

The analyses utilize cross-sectional survey data from two areas, including variables, such as ATT, SN, PBC, EC, PAF, INT and sociodemographic characteristics (table 1 and table 2 provide the definitions of all variables). Descriptive statistics are performed to characterize the sample and the main features of the measures. To estimate the direct and indirect effect of sociopsychological constructs on INT, we apply partial-least squares structural equation modeling (PLS-SEM) by using the software SmartPLS 4 (Savari and Gharechaee, 2020, Sobaih et al., 2023, Salma et al., 2024). It has been widely used in various disciplines characterized by nonnormal data, small sample size and complex model structures (Hair et al., 2014, Dorce et al., 2021). The PLS-SEM

Table 1: Definitions of variables

Variables	Measuring items
Attitudes (ATT)	(Singh and Verma, 2017, Pacho, 2020, Dorce et al., 2021) ATT1: I think purchasing organic foods would be pleasant ATT2: I believe organic foods is very useful to meet the nutritional needs ATT3: I think purchasing organic foods is a good idea
Subjective norms (SN)	(Al-Swidi et al., 2014, Pacho, 2020) SN1: People whose opinion I value would generally believe that organic foods are better for health SN2: My close friends would appreciate if I purchase organic foods SN3: My family thinks that I should buy organic foods rather than nonorganic
Perceived behavioral controls (PBC)	(Al-Swidi et al., 2014, Asif et al., 2018) PBC1: I can take the decision independently to buy organic foods PBC2: I have the financial capability to buy organic foods PBC3: I can handle any difficulties (money, time and information related) associated with my buying decision
Environmental concerns (EC)	(Yadav and Pathak, 2016, Fleşeriu et al., 2020) EC1: The balance of nature is very delicate and can be easily upset EC2: Human beings are severely abusing the environment EC3: Humans must maintain the balance with nature in order to survive EC4: Human interferences with nature often produce disastrous consequences
Prosocial attitudes for future generations (PAF)	(Morselli and Passini, 2015) PAF1: I carry out activities in order to ensure a better world for future generations PAF2: I give up part of my daily comforts to foster the development of next generations PAF3: I commit myself to do things that will survive even after I die PAF4: I help people to improve themselves
Intentions to purchase organic foods (INT)	(Yadav and Pathak, 2016, Pacho, 2020) INT1: I am willing to purchase organic foods in future INT2: I will purchase organic foods on regular basis INT3: I try to consume organic foods if they are available for purchase

Figure 2: A conceptual framework describing the relationships among attitudes (ATT), subjective norms (SN), perceived behavioral control (PBC), prosocial attitudes for future generations (PAF), environmental concerns (EC) and intentions to purchase organic foods (INT).



utilizes the items listed in table 1 as reflective indicators for their corresponding constructs, formulating both measurement and structural models (figure 3). A satisfactory measurement model 184 is first established by assessing indicator reliability, convergent validity and discriminant validity. 185 Indicators reliability is confirmed by estimating factor loadings of each measuring items (>0.5), 186 Cronebach's α (> 0.70) and composite reliability (C.R) (> 0.70) of each constructs. Both conver-187 gent and discriminant validity are corroborated by estimating average variance extracted (AVE) (> 188 0.50) and Fornell-Lacker (square root of each construct's AVE is grater than the correlations with 189 other constructs) and heterotrait-monotrait ratios (HTMT) (< 0.90), respectively. The thresholds 190 of all reliability and validity indicators mentioned in parentheses are predetermined before con-191 ducting data analysis based on Hair et al. (2014). The assessment of the structural model relies 192 on the variance inflation factor (VIF) (< 4.00), R^2 and path coefficients. To assess the signifi-193 cance of each path coefficient, we use a bootstrapping procedure with 5000 subsamples and test 194 the mediation effects (Zhao et al., 2010, Dorce et al., 2021) 195

The conceptual framework in figure 2 visualizes the relationships among sociopsychological

196

constructs (ATT, PBC, SN, PAF, EC) and intentions to purchase organic foods (INT). We test the direct and indirect relationships among variables using mediation analysis in figure 2 represented 198 by plane and dot arrows respectively. With the framework in mind, our focus is on estimating the path coefficients β^K of each direct (path A: ATT -> INT, path B: EC -> ATT, path C: EC -> INT, 200 path D: PBC -> INT, path E: PAF -> ATT, path F: PAF -> INT and path G: SN -> INT) and 201 indirect paths (path F': PAF -> ATT -> INT and path C': EC -> ATT -> INT) in figure 2, where 202 $K = \{\text{path A}, \text{path B}, \text{path C}, \text{path C}', \text{path D}, \text{path E}, \text{path F}, \text{path F}', \text{path G}\}.$ Recall our research 203 question: "how generativity matters for consumers' intentions to purchase sustainable foods along 204 with environmental concerns (EC)?" In this regard, the estimated paths coefficients are key pa-205 rameters enabling us to answer the research question. Specifically, the hypothesis of our research 206 question is posed as, $H_0: \beta^K = 0$ while the alternatives are $H_1: \beta^K \neq 0$; $K = \{\text{path F, path F'}\}$. 207 It is expected that PAF has the substantial positive effects on INT so that increasing in people's ori-208 entations for future generations can improve favorable attitudes toward sustainable food purchase 209 intention. 210

4 Results

Sociodemographic characteristics of the 300 household heads are reported in table 2. The 212 sample exhibits gender imbalance, with male-headed household heads being the majority (58 %). 213 Half of the participants are younger than 36 years old. Nearly 80% of the households earn a 214 monthly income below 31 000 BDT. Regarding education, 82 % of household heads have at least 215 6 years of schooling. Nearly 60% of households have 4 to 5 persons as household members. 216 According to the household level data reported by the Bangladesh Bureau of Statistics, a notable 217 increase in female-headed households is observed recently in national level, reaching its highest 218 level (17.4%) in a decade (BBS, 2022, 2023). Nearly 40% people in Bangladesh are between 219 16 to 35 years of age and the literacy rate is 74.66 %. The average monthly household income is 220 32 422 BDT and the average household size is 4.26 at the national level. In these sense, the results

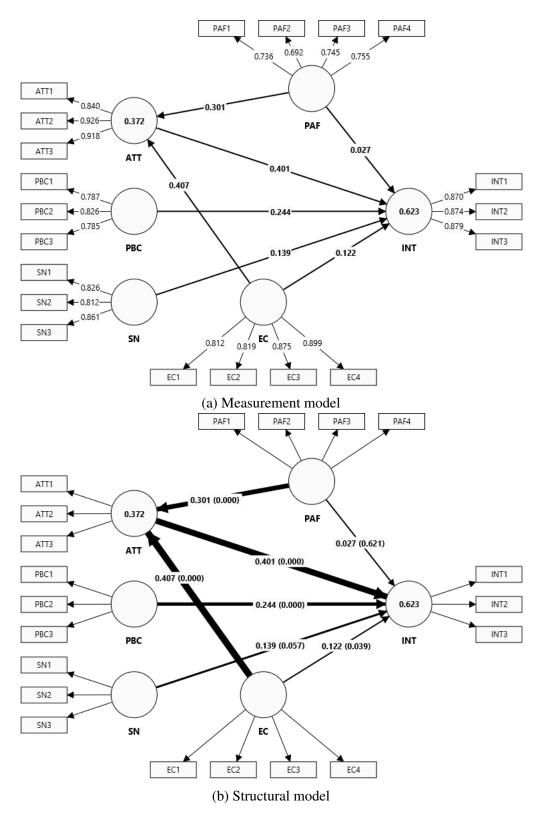


Figure 3: Measurement and structural models for intention to purchase organic foods

can be interpreted that the sample closely mirrors the population of Bangladeshi household heads.

The results in table 3 shows the percentages of household heads who respond with each score (1 to 7) for each measuring item of constructs. In general, the results indicate a tendency towards positive attitudes (ATT), encouraging subjective norms (SN) and slightly high perceived behav-225 ioral controls (PBC) and high intentions to purchase organic foods (INT). This is because at least 226 60% of household heads give their responses at score 5 or higher for the majority of the statements 227 used to measure these constructs (with the exception of PBC3). The results also expose that the 228 environmental concerns (EC) and prosocial attitude for future generations (PAF) are quite high 229 among household heads, as more than 70% of them choose responses of 5 or higher for the ma-230 jority of the of the statements used to measure these two constructs (with the exception of PAF1). 231 Overall, table 3 confirms that household heads exhibit a tendency to choose positive responses of 232 the measuring items regarding all constructs. 233

Table 4 presents the results of the constructs reliability, convergent validity and internal consis-234 tency to assess a measurement model showed in figure 3a. The factor loading values of measuring 235 items, cronbach's α and composite reliability (C.R) values of the constructs range from 0.692 to 236 0.926, 0.713 to 0.876 and 0.716 to 0.896, respectively. These values are all well above the thresh-237 old levels. The values of average variance extracted (AVE) range from 0.536 to 0.801, which 238 is within the acceptable limit of 0.500. The results of discriminant validity are presented in table 5, measuring the values of Fornell-Larcker criterion and Heterotrait-monotrait (HTMT) ratios. In Fornell-Larcker criterion, square root of each construct's AVE (ATT = 0.895, EC = 0.852, INT = 0.874, PBC = 0.800, PAF = 0.732 and SN = 0.833) is grater than the correlations with 242 other constructs. Furthermore, HTMT ratios are in acceptable limits, ranging from 0.560 to 0.895. 243 The predictive value, i.e., R2, of the model indicates that almost 62% of the variance in INT is explained by PAF, EC and TPB constructs together. In addition, VIF results indicate no multi-245 collinearity among constructs. Overall, these results can be considered suitable for validating the 246 measurement model. 247

After obtaining a suitable measurement model, we perform structural model estimation to iden-

248

Table 2: Sociodemographic characteristics of the respondents

Sociodemographic characteristics	Frequency	Percentage (%)
Gender		
Male	174	58
Female	126	42
Age		
16-25 years old	63	21
26-35 years old	92	31
36-45 years old	77	25
46-55 years old	42	14
56 years old and above	26	6
Household income ^a		
Less than 10 000 BDT ^b	16	S
10000-20 000 BDT	143	47
21000-30 000 BDT	74	25
31000-40 000 BDT	30	10
41000-50 000 BDT	14	5
More than 50000 BDT	23	∞
Education		
1-5 years of schooling	55	18
6-10 years of schooling	105	35
11-12 years of schooling	09	20
Undergraduate or graduate degree	80	27
Household members ^c		
1-3 persons	49	21
4-5 persons	175	59
More than 5 persons	61	20

^a Monthly household income in BDT b BDT stands for Bangladeshi currency "taka." ^c Total number of household members

Table 3: Percentage of participants who respond with each score (1 to 7-strongly disagree to strongly agree) for each measuring items.

Measuring items				Scores			
0	1	2	3	4	5	9	7
ATT1	1.000	1.333	4.667	16.000	42.333	28.333	6.333
ATT2	0.000	0.333	4.000	19.333	39.333	27.667	9.333
ATT3	0.000	0.000	3.000	13.667	43.333	26.667	13.333
SN1	1.000	2.667	5.333	18.000	48.333	19.333	5.333
SN2	2.667	4.333	8.000	24.667	40.333	15.333	4.667
SN3	0.667	2.000	5.333	11.667	47.000	25.667	7.667
PBC1	2.667	2.333	10.667	12.667	50.667	14.333	6.667
PBC2	2.333	6.667	7.667	9.333	50.333	17.333	6.333
PBC3	2.667	7.333	21.000	26.667	35.333	5.333	1.667
EC1	1.333	1.667	6.333	20.333	45.000	16.333	9.000
EC2	0.667	2.333	3.667	2.667	39.333	33.000	15.333
EC3	0.667	1.000	1.000	7.667	45.333	26.333	18.000
EC4	0.333	1.000	4.333	14.667	44.667	20.667	14.333
PAF1	5.667	4.333	11.667	12.667	43.667	17.667	4.333
PAF2	1.000	1.000	3.000	11.667	50.000	26.333	7.000
PAF3	3.000	1.667	3.000	6.333	48.667	24.667	12.667
PAF4	0.667	1.667	3.667	000.9	48.000	32.333	7.667
INT1	0.333	1.333	2.000	5.333	49.667	28.333	13.000
INT2	1.333	0.000	4.333	9.333	46.333	28.667	10.000
INT3	0.667	0.667	3.667	12.000	46.000	28.000	9.000

Table 4: Construct reliability and validity indicators of the measurement models

Constructs	Measuring items	Factor loading	Cronbach's α	C.Rª	AVE
Attitude (ATT)	ATT1	0.840	0.876	968.0	0.801
	ATT2	0.926			
	ATT3	0.918			
Subjective norms (SN)	SN1	0.826	0.780	0.779	0.694
	SN2	0.812			
	SN3	0.861			
Perceived behavioral control (PBC)	PBC1	0.787	0.718	0.718	0.639
	PBC2	0.826			
	PBC3	0.785			
Environmental concern (EC)	EC1	0.812	0.874	0.886	0.726
	EC2	0.819			
	EC3	0.875			
	EC4	0.899			
Prosocial attitude for future generations (PAF)	PAF1	0.736	0.713	0.716	0.536
	PAF2	0.692			
	PAF3	0.745			
	PAF4	0.755			
Intention (INT)	INT1	0.870	0.846	0.847	0.765
	INT2	0.874			
	INT3	0.879			

^a C.R stands for composite reliability (roh a) ^b AVE stands for average variance extracted

Table 5: Fornell-Larcker and Heterotrait-monotrait (HTMT) criterion for discriminant validity

	ATT	EC	INI	PBC	PAF	SN
		For	Fornell-Larcker criterion	ker crite	rion	
ATT	0.895					
EC	0.548	0.852				
INT	0.728	0.540	0.874			
PBC	0.593	0.449	0.643	0.800		
PAF	0.492	0.467	0.490	0.495	0.732	
SN	0.735	0.544	0.681	0.671	0.629	0.833
	I	Heterotra	Heterotrait-monotrait (HTMT) ratio	rait (HT	MT) ratic	0
ATT						
EC	0.613					
INT	0.839	0.621				
PBC	0.736	0.560	0.821			
PAF	909.0	0.597	0.628	989.0		
SN	0.881	0.653	0.837	0.895	0.838	

ATT= Attitudes, EC= Environmental concerns, INT= Intentions to purchase organic foods, PBC= Perceived behavioral controls, PAF= Prosocial attitudes for future generations, SN= Subjective norms

^a C.R. stands for composite reliability

^b AVE stands for average variance extracted

tify the effect of PAF and EC together on top of TPB constructs (ATT, SN, PBC), testing causality on INT through an interplay with ATT (figure 3b). The results presented in table 6 show that most of the path coefficients related to the direct effects of constructs are positive and statistically sig-25 nificant at a 1 to 10 % level. Among the TPB constructs, ATT ($\beta = 0.401, t = 6.035, p < 0.01$) 252 emerged as the most significant determinant of INT followed by PBC ($\beta = 0.244, t = 4.487, p < 0.000$ 253 0.01) and SN ($\beta = 0.139, t = 1.901, p < 0.10$), being in line with some previous literature 254 (Dowd and Burke, 2013, Pacho, 2020). Vermeir and Verbeke (2007), Yadav and Pathak (2016) 255 and Dorce et al. (2021) report that the TPB constructs support the sustainable food purchase in-256 tentions, measuring the direct effect through structural equation modeling. The results in table 7 257 show the effect of EC and PAF on INT through an interplay with ATT using mediation analysis. 258 The path coefficients reveal that EC ($\beta = 0.122, t = 2.065, p < 0.05$) has the significant direct 259 effect (path C in figure 2) on INT at a 5 % level. This result is considered another confirmation of 260 how environmental concerns are important for inducing sustainable behavioral intentions (New-261 ton et al., 2015, Goh and Balaji, 2016, Prakash et al., 2023). However, the indirect effects of EC 262 $(\beta = 0.164, t = 4.606, p < 0.01)$ and PAF $(\beta = 0.121, t = 3.401, p < 0.01)$ on INT through ATT 263 (path C' and path F' in figure 2) are positive and statistically significant at a 1 % level, resulting 264 partial and full mediation, respectively. Overall, PAF ($\beta = 0.148, t = 2.185, p < 0.05$) as well as 265 EC ($\beta = 0.286, t = 4.140, p < 0.01$) have substantial total positive effect on INT. Overall, it is evident from the summary statistics that the random selection of the sample are ef-267

fective enough to represent the Bangladeshi household heads. The sample household heads exhibit
a tendency to choose positive responses of the measurement items regarding all sociopsychological constructs. We quantify the direct and indirect effects of PAF, EC and TPB constructs through
partial-least squares structural equation modeling (PLS-SEM). The estimation results of construct
reliability and validity in table 4 confirm a satisfactory measurement model (figure 3a). The results
associated with structural model in table 6 and mediation analysis in table 7 provide answers to
our research question (how generativity matters for consumers' intentions to purchase sustainable
foods along with environmental concerns (EC)?) and support the alternative hypothesis (prosocial

Table 6: Results of the structural model

Paths	Path coefficients (β) Standard deviation T statistics	Standard deviation	T statistic
ATT -> INT : path A	0.401***	0.067	6.034
EC -> ATT: path B	0.407***	0.065	6.274
EC -> INT: path C	0.122**	0.059	2.065
PBC -> INT: path D	0.244***	0.054	4.487
PAF -> ATT: path E	0.301***	0.067	4.501
PAF -> INT: path F	0.027	0.054	0.494
SN -> INT: path G	0.139*	0.073	1.901

ATT= Attitudes, EC= Environmental concerns, INT= Intentions to purchase organic foods, PBC= Perceived behavioral controls, PAF= Prosocial attitudes for future generations, SN= Subjective norms ***significant at the 1 percent level, **at the 5 percent level and *at the 10 percent level a C.R stands for composite reliability

^a C.R stands for average variance extracted

Table 7: Results of the mediation analysis

Hypothesis	Total effects	Direct effects	Total effects Direct effects Specific indirect effects (β) LCI UCI	ICI	UCI	Results
EC -> ATT -> INT : path C' PAF -> ATT -> INT : path F'	0.286***	0.122**	0.164***	0.100	0.237	0.100 0.237 Partial mediation 0.059 0.197 Full mediation

ATT= Attitudes, EC= Environmental concerns, INT= Intentions to purchase organic foods, PBC= Perceived behavioral controls, PAF= Prosocial attitudes for future generations, SN= Subjective norms
***significant at the 1 percent level, **at the 5 percent level and *at the 10 percent level

a LCI stands for lower confidence interval (2.5 %)

b UCI stands for upper confidence interval (97.5 %)

attitudes for future generations (PAF), one measure of generativity, is the key determinant) by rejecting the null. It can be concluded that not only PAF, but EC also have substantial positive effects on INT, and relations between PAF and INT as well as EC and INT are fully and partially mediated by ATT, respectively. The results suggest that sustainable food cultures and practices can be improved through increases in people's orientations for future generations and the environment.

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Future studies approaches, such as visioning, backcasting, scenario planning and future de-281 sign, demonstrate how individuals or organizations can be changed to anticipated future trends 282 and make a behavioral and/or strategic shift in a paradigm (Bell, 2009, Amer et al., 2013, Bibri 283 and Krogstie, 2019, Melkonyan et al., 2019, Saijo, 2020, Ziegler and Oliveira, 2022). They are 284 claimed to improve people's perspectives in problem identification and to enhance people's orien-285 tations for future generations and environment (Cook et al., 2014, Tuominen et al., 2014, Wodak 286 and Neale, 2015, Lacroix et al., 2019, Timilsina et al., 2020, Pandit et al., 2021, Shahen et al., 287 2021, Mostafizur et al., 2024). Given the results in this study, it can be said that introducing some 288 future studies approaches in education, i.e., school and family levels, is an effective way to build 289 up the orientations, contributing to the organic foods purchase intentions and behaviors. For ex-290 ample, at the school level, future studies approaches can be integrated to be part of food-intake 29 education, expanding children's perspectives and understanding for sustainability. At the family 292 level, they can also be utilized to induce family members to deliberate about household food prob-293 lems, thinking about their visions, missions and strategies along with their different perspectives as 294 demonstrated in Mostafizur et al. (2024). Overall, future studies approaches shall be promising for the applications in education, enabling people to be visionary and to shape sustainable food cul-296 tures and practices through identifying the problems and forming the habits at school and family 297 levels.

5 Conclusion

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This paper has examined the drivers for sustainable food purchase intentions by considering the 300 extended theory of planned behavior (TPB), investigating the question "how generativity matters 301 for consumers' intentions to purchase sustainable foods along with environmental concerns (EC)?" 302 and the hypothesis "prosocial attitudes for future generations (PAF), one measure of generativity, 303 is the key determinant." To this end, we have implemented a field survey for collecting data on intentions to purchase organic foods (INT), TPB constructs, i.e., attitudes, subjective norms and perceived behavioral controls, PAF and EC, with 300 household heads in Bangladesh. The results 306 show that not only PAF, EC also have substantial positive effects on consumer intention to purchase 307 organic foods along with TPB constructs. The relations between PAF and INT as well as EC and 308 INT are fully and partially mediated by attitudes, respectively. Overall, this research identifies an 309 importance of people's orientations for future generations and environment to shape sustainable 310 food cultures and practices, and to this end, some future-studies approaches shall be recommended 311 due to their effectiveness for enhancing the orientations. 312

We recognize particular constraints in our study and suggest potential avenues for future investigation. First, this research is limited to evaluating the purchasing intentions of organic foods to predict actual purchasing behaviors and consumptions of sustainable foods, which is deemed the most accurate approximation in the context of Bangladesh. While prior research has established a good correlation between behavioral intentions and actual behaviours, future studies must integrate real purchasing behaviors alongside the intentions. Secondly, our research has assessed the purchase intentions of organic foods in general. Future research should gather and analyze purchase intentions for diverse organic items, including meat, fish, vegetables and fruits to ascertain precise outcomes. Third, there may be additional determinants of INT, including trust, health consciousness, labeling and certification, that are not included in this study. We could not able to collect these data due to several constraints that we faced with respect to time, subjects and budgets. Although we acknowledge potential limitations in our research, we assert that it signifies progress in understanding the effectiveness of people's orientations for future generations and environment to

have favorable attitudes toward sustainable food-purchase intentions, and further research on this topic will help reinforce these findings.

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