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Demographic effects on residential electricity and city gas consumption in aging society of Japan

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Abstract

Japan has been confronted with two demographic forces, declining fertility rates and lengthening life spans, which give rise to the rising ratio of the elderly (aging society), the decline in population and the prevalence of nuclear families. This study empirically analyzes demographic effects on residential electricity and city gas consumption in Japan. Our analysis presents the following main results. First, the aging of the society decreases the electricity demand but increases the city gas demand. Second, the shrink of population with the prevalence of nuclear families increases the electricity demand but decreases the city gas demand. The direction of the demand for each alternative depends on the balancing of the first and second effects. Third, the analysis also shows clear results about the own- and cross-price effects. Ongoing energy market reforms targeting price reduction would increase the energy demand with the possible substitutability between the two energy sources. Our case study of Japan is also applicable to other countries that will, have just started to, experience the similar demographic pattern of the aging society with energy market deregulation.

Key Words: Demographic changes; aging society; energy markets; electricity and city gas demands

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Nomenclature

EUIL Electric Utility Industry Law

GEU General Electricity Utilities

IPP Independent power producer

JPEX Japan Electric Power Exchange

PPS Power producer and supplier

UN United Nations

1 Introduction

2 Japan has been facing important demographic issues of the aging of society with the decline in birth
3 rates (see, e.g., Muramatsu and Akiyama, 2011). According to the Statistics Bureau of the Ministry of
4 Internal Affairs and Communication, the proportion of the Japanese population aged 65 or above has
5 reached 25.97%, while that of aged 14 or below has declined to 12.77% in 2014. Although most
6 developed countries have experienced the aging of society, its speed in Japan has been tremendous,
7 currently with the highest proportion of elderly citizens in the world. The “super-aged society” in
8 Japan originates from continuous declines in the fertility and marriage rates with long life expectancy,
9 associated with changes of norms and development of medical technology (figure 1). In addition,
10 the number of households has outgrown with the decline in the average number of members within a
11 household, and the majority of households would be elderly (figure 2). The trend of aged society is
12 expected to continue in the future. The Statistics Bureau now estimates that 31.60% of the population
13 will be aged 65 or above, while only 10.32% will be aged 14 or below in 2030. The government has
14 recently attempted to respond to demographic concerns, such as possible shortage of labor force and
15 pension system sustainability, and to introduce various public policies to restore the fertility rate and
16 encourage the elderly to stay in work.

17 [Figure 1 about here.]

18 [Figure 2 about here.]

19 Demographic changes affect various macroeconomic conditions. Recent researches have con-
20 tributed to understanding possible links between demographic and environmental processes in the field
21 of environmental demography. One crucial issue among them is a possible effect on residential en-
22 ergy demand, since demographic features of the aged society, such as fewer household members and
23 free-time-rich living environments, could affect consumption patterns for households (Yamasaki and
24 Tominaga, 1997). For example, an ageing society inspires a large proportion of households to spend
25 more time at home, rather than on activities outside, due to old people’s preference on the sedentary life
26 style. In addition, recent natural disaster, the Great East Japan Earthquake and tsunami in 2011, brought

27 about huge natural disaster, which killed over 20,000 people and devastated social assets mainly in the
28 Tohoku region. Radioactive pollution associated with the destruction of the nuclear power plants in
29 Fukushima has made the public to realize crucial concerns of risks relying much on nuclear energy and
30 has thus stimulated intense discussions on energy policies. The government authority has introduced
31 various policy measures, including liberalization in pursuit of competitive environments, and has also
32 attempted to set the future plans related to the long-run power supply configuration, i.e., the balancing
33 among electricity, city gas, and other energy resources, with the consideration of various aspects, such
34 as the energy efficiency and patterns of energy demand in the aged society. Thus, the examination on
35 patterns of the residential demand for each energy resource under the ongoing aging of the society is
36 required to plan and adopt appropriate energy policies.

37 There have existed many empirical studies on the roles of demographic factors, such as the pop-
38 ulation, age structure, household size, and urbanization, on energy and/or environmental issues (see
39 Liddle, 2014, for a review of the demographic effects).¹ Among them, some works discuss the ef-
40 fects of demographic changes, particularly in age structure, on energy consumption. For instance,
41 as macro-level and cross-country analyses, York (2007a) examines the demographic effects in 14 EU
42 countries and presents that an increase in the proportion of the elderly is associated with increased
43 energy consumption. The study of York (2007b) over 14 Asian countries shows that the proportion of
44 the population in the productive age range has the positive effect on energy use. In addition, Liddle
45 and Lung (2010) suggest the U-shaped lifecycle with respect to energy intensity in OECD countries
46 by showing the relatively energy intensive lifestyle during the early adulthood and retirement-age pe-
47 riods and the relatively energy non-intensive lifestyle during the middle-age period. Liddle (2011)
48 also shows the U-shaped effect of age structure on residential electricity consumption over 22 OECD
49 countries in the sense of the positive impact for the young and the old cohorts and the negative im-
50 pact for the middle. Moreover, as micro-level analyses, mainly at the household level, some studies
51 have recently analyzed the effects of demographic factors on energy consumption and have argued that

¹See, e.g., Dietz and Rosa (1997), Yamasaki and Tominaga (1997), O'Neill and Chen (2002), Shi (2003), Cole and Neumayer (2004), Fan et al. (2006), Martinez-Zarzoso et al. (2007), Roberts (2008), York (2008), Kronenberg (2009), Jorgenson and Clark (2010), Jorgenson et al. (2010), Poumanyvong and Kaneko (2010), Martinez-Zarzoso and Maruotti (2011), Fang et al. (2012), Jorgenson and Clark (2012), Okada (2012), Zhu et al. (2012), Knight et al. (2013), Liddle (2013) and Honjo and Fujii (2014)

52 different micro-demographic processes could cause various patterns of residential energy consumption
53 (see, e.g., Pachauri, 2004, Brounen et al., 2012, Jingchao and Kotani, 2012, Fu et al., 2014, Valenzuela
54 et al., 2014, Elnakat et al., 2016).

55 Concerning the case of Japan, few empirical studies have focused on the demographic effects on
56 energy issues with the consideration of the rapid aging of the society, although there is a lot of litera-
57 ture on energy policy issues related to energy production and consumption in Japan (Takase and Suzuki,
58 2011, Lu et al., 2016). As an initial study on the demographic effects in Japan, Yamasaki and Tominaga
59 (1997) discuss the evolution of the aging society and its effects on residential energy demand in Japan
60 by examining possible factors which determine energy demand of elderly households and predicting
61 future residential energy consumption. However, their study remains at summarizing current aging
62 trends of demography and energy use but does not employ empirical analysis in a scientific manner.
63 Differently from the previous studies, our study attempts to analyze the demographic effects on resi-
64 dential energy consumption by employing econometric methods with the panel data at the prefecture
65 level.² In addition, this paper intends to evaluate the demographic effects on the demands for two main
66 energy sources in Japan, electricity and city gas, taking into account their substitutability in the energy
67 markets.

68 The Agency of Natural Resources and Energy of Japan reports that the proportions of electricity and
69 city gas to the total residential energy consumption amount to 50.6 % and 20.7 % in 2011, respectively.
70 These two crucial energy industries are currently in the final process of liberalization whose objective is
71 to ensure not only fair treatment of all entrants into the markets but also the stable supply of electricity
72 and city gas. The Great East Japan Earthquake and resulting tsunami in 2011, which severely damaged
73 the Fukushima Daiichi nuclear power plant, has casted a significant reconsideration of the national
74 energy strategy, including market structures of the electricity and city gas industries (see, e.g., McLellan
75 et al., 2013, Kuramochi, 2015). Thus, the novelty of our study would be to attempt to empirically
76 examine the roles of ongoing demographic issues related to the aging of the society in determining the
77 residential energy demands for the two crucial sources, electricity and city gas. The analysis on such
78 an issue must be significant and important to understand current and future paths of energy demands

²Relevant studies may include the work of Honjo and Fujii (2014) that evaluate the impacts of demographic, meteorological, and economic changes on emissions by examining household emissions in the 47 prefectures of Japan.

79 and to design sound energy policy in Japan.

80 Our empirical study employs the panel data analysis with the prefecture-level data of residential
81 electricity and city gas consumption and several demographic variables, which capture the aging of the
82 society in Japan, during the five periods (every five years from 1990 to 2010). The results related to
83 demographic effects first present that the aging of the society, or a rise in the proportion of the elderly,
84 would decrease the electricity demand but increase the city gas demand. In addition, the shrink of
85 population with the prevalence of nuclear families increases the electricity demand but decreases the
86 city gas demand. The direction of the total effect of demographic changes on the demand for each
87 alternative depends on the balancing of the first and second effects.

88 Concerning non-demographic effects, our analysis presents important implications about the ongo-
89 ing deregulation processes of the energy markets. The result observes that a reduction in electricity
90 price would increase the electricity demand, but it would not affect the city gas demand significantly.
91 On the other hand, a reduction in city gas price would increase the city gas demand, but it would de-
92 crease the electricity demand due to the substitution effect. Our empirical results of demographic and
93 non-demographic effects would provide some important implications about future directions of energy
94 policy in Japans electricity and city gas markets. Moreover, the empirical findings are also applicable
95 to other countries that will, have just started to, experience the similar demographic pattern of the aging
96 society with energy market deregulation.

97 **2 Demographic changes and energy industries in Japan**

98 This section first provides a brief overview of the aging of society with low fertility in Japan and
99 its demographic conditions. Then we explain Japans energy markets by focusing on the two major
100 industries, electricity and city gas industries.

101 **2.1 Demographic changes in Japan**

102 The United Nations (UN) defines an aging society as the one where more than 7 % of the population
103 is over the age of 65, and it also defines populations with more than 20 % elderly as a “super-aged”

104 society. Aging is not only a developed country problem, but many emerging markets have already
105 been classified as an aging country. It should be emphasized that the pace of aging population in
106 some emerging countries is more rapid than in developed countries. In Japan, the proportion of the
107 elderly aged 65 or above has reached 26 % in 2014 (Statistics Bureau of the Ministry of Internal Affairs
108 and Communication) with its highest fraction all over the world, which implies that Japan has already
109 reached a zone far beyond “super-aged” society. The aging trend is expected to continue, so that the
110 proportion of the elderly will reach 30 % by 2025 and almost 40 % by 2060, which no country has ever
111 experienced in our human history.

112 Population aging is accompanied with the shrinkage of the total population and labor force, which
113 would cause various economic and social problems, such as the pulling-down of potential economic
114 growth rate, large burdens on the social security system, elderly poverty, and elderly health care in-
115 cluding dementia. For instance, a decline in labor force will bring about the contraction of national
116 production and income, as well as possibly the productivity low-down and the losing of international
117 competitiveness. In addition, increased social security costs have been a major force to recent large fis-
118 cal deficit in Japan. Moreover, elderly poverty and health care have recently become important social
119 problems in Japan.

120 Traditional social norm in Japan required a familys eldest (or elder) son and his wife to take a kind
121 of responsibility in providing care for his parents. However, such traditional norm has diminished,
122 as the economy has developed with increased number of nuclear families. Recently, some surveys
123 show that elderly people in Japan tend to feel more socially isolated than in other advanced countries.
124 Moreover, the 2011 Great East Japan Earthquake caused the issue of aging to receive more attention
125 from the public and policymakers. Since the Tohoku regions, where social infrastructure was seriously
126 destroyed by the earthquake and tsunami, have long faced various social problems associated with
127 depopulation, low birth rate, longevity, and hollowing-out of industry, the issue of aging has further
128 attracted remarkable attention in the whole regions, especially in rural regions, which calls for prompt
129 and effective public policies.

130 It has been widely acknowledged that the aging of society is caused by two main demographic
131 factors: increasing longevity and declining fertility rate (see various reports on the aging of society

132 published by the Cabinet Office of the Government of Japan). Since the end of World War II, the
133 improvement of living environments and dietary life and the progress of medical technology have
134 decreased mortality for all generations and thus have increased longevity. An increase in longevity has
135 raised the average age of the population, so that the population of the elderly has increased substantially.
136 In addition, it is also known that low fertility or birth rate in Japan mainly originates from a rise in the
137 percentage of unmarried people, advancing of late marriage and late birth, and the low average number
138 of births for each household. This trend could be caused by changes in the traditional sense of values
139 about human life, including increased burdens of childcare, difficulty in managing to balance work and
140 childcare, high education costs, and well-educated womens social advancement (see, e.g., Retherford
141 et al., 2001, Narayan and Peng, 2007, Boling, 2008). A decline in fertility generally has reduced the
142 numbers of babies as well as the population of younger people.

143 The heavy demographic issues of the aging society with low fertility have generated a wide range of
144 social and economic problems, including the sustainability of the social security system, which creates
145 huge challenges for the Japanese economy. To solve them, Japan requires new public policies and social
146 support network system at both the macro- and micro-levels (see, e.g., Muramatsu and Akiyama, 2011).
147 Indeed, the central and local governments have attempted to solve such demographic problems by
148 developing a series of public policies to increase fertility and to keep the total population and the labor
149 force. These public policies include the encouragement of women and elderly to engage in the labor
150 force and the provision of incentives for family formation, such as establishment of enough nursery
151 centers, reduction in burdens for childcare, childcare allowance and non-financial compensations for
152 families with children, exemption of tuition fees for public high school, and even public provision of
153 match-making marriage services.

154 **2.2 Energy industries in Japan**

155 Figure 3 shows the total population and residential energy consumption in Japan during the period
156 from 1965 to 2010. It appears that the growth of residential consumption dominated the population
157 growth during the economic growth period until the early 1990s, but both residential consumption and
158 the population has peaked out or remained at certain levels since 2000s. Figure 4 presents consumption

159 of the two main sources, electricity and city gas, in the residential sector. The electricity consumption
160 has increased steadily. On the other hand, the city gas consumption increased along with the population
161 growth until the mid 2000s, but since then it has peaked out or remained at a certain level. The rise in
162 the electricity consumption is much larger than that in the city gas consumption.

163 [Figure 3 about here.]

164 [Figure 4 about here.]

165 **2.3 Electricity industry**

166 The electricity industry is characterized as a natural monopoly. The market structure of the electric-
167 ity industry in Japan used to follow regional monopolies without new entries under the regulation, so
168 that competition did not exist among them. Ten vertically integrated electric power companies, or Gen-
169 eral Electricity Utilities (GEU), have covered operations from generation to retail supply. Regulatory
170 reforms in the electricity industry started in 1995 with the amendment of the Electric Utility Industry
171 Law (EUIL), which intended to introduce partial competition in the power-generation sector (see, e.g.,
172 Nakano and Managi, 2008, Goto and Sueyoshi, 2009, various documents published by the Ministry of
173 Economy, Trade, and Industry and the Agency for Natural Resources and Energy). This reform enabled
174 new entrants to enter the power-generating markets by allowing electric power companies to buy elec-
175 tricity from outside sources, such as firms in-house generators that generated more electricity than they
176 needed and independent power producers (IPPs), and by introducing the competitive tendering system
177 with simplified approval conditions. In addition, the government also introduced yardstick regulation
178 as a form of incentive regulation to encourage competition in the market.

179 The subsequent amendment of the EUIL in 1999 has introduced partial liberalization in retail mar-
180 kets since 2000. This liberalization allowed electricity companies to compete to customers using more
181 than 2000 kW of electricity, which accounted for almost 30 % of the total electricity supply, with dereg-
182 ulation on prices for the large customers and transmission lines for access by third parties. This amend-
183 ment enabled power producer and supplier (PPS) to enter the market. Since then, the retail market
184 has gradually been deregulated from large customers to smaller ones. The amendments of the EUIL

185 have liberalized the eligibility to be lowered to 500 kW in 2004 and to 50 kW in 2005. In addition,
186 Japan Electric Power Exchange (JEPX) was established as a wholesale power exchange. Moreover, the
187 government has improved regulation of third party access to grid lines and has introduced accounting
188 separation of transmission and distribution sectors. Due to a series of reforms, almost all customers,
189 except for households, are free to choose their electricity suppliers from incumbents and new entrants.

190 **2.4 City gas industry**

191 Similarly to the electricity industry, the government has implemented a series of regulatory reforms
192 on the city gas industry to secure the stable supply of natural gas, suppress gas prices, and expand gas
193 choice for consumers and business opportunities as well as uses for natural gas. The Gas Business
194 Act was established in 1925, and the present Gas Business Act was reorganized in 1954 after World
195 War II. In contrast to only ten electric power utilities in the electricity market, there are 209 city gas
196 companies or utilities in 2013, 13% of which are owned by local governments. The deregulation of
197 the city gas industry started in 1995 (see, e.g., Takahashi, 2006). The regulatory reform abolished
198 regulations on market entry and gas rates for the supply of gas to large-volume gas users with at least
199 2 million cubic meters under annual contracts. The subsequent regulatory reform in 1999 expanded
200 the scope of liberalization of the city gas retail market by covering gas users with an annual contracted
201 volume of at least 1 million cubic meters, with deregulation on gas rates. In addition, the transportation
202 service was passed into law, which required four major city gas companies to prepare consignment
203 supply agreements.

204 Further deregulation was adopted in 2004, so that the scope of liberalization was extended to gas
205 users with an annual contracted volume of at least 500 thousand cubic meters, which would approx-
206 imately to the volume consumed by medium-sized factories. The transportation service was also ex-
207 tended to all domestic natural gas suppliers through gas pipelines and electric power companies,
208 although certain conditions were required. Liberalization in 2007 extended the scope of eligibility to
209 gas users with an annual contracted volume of at least 100 thousand cubic meters with deregulations
210 on various operations including the transportation service. Such a series of regulatory reforms toward
211 liberalization have intensified competition in the city gas market, although the role of new entrants is

212 still relatively small. As of 2012, the gas supply by new entrants has reached approximately 15 % of the
 213 deregulated portion of the supply in the city gas market, where the electricity supply of PPS is less than
 214 4 % of the deregulated portion of the supply the electricity market. Although the city gas market has
 215 been under the liberalization process, new entry has been limited to mainly entities that own sources of
 216 gas, such as electric power companies, oil companies, and trading companies (Takahashi, 2006).

217 **3 Empirical analysis**

218 City gas and electricity are major fuels for households in Japan. According to the Agency for
 219 Natural Resources and Energy, city gas and electricity serve 20.7 % and 50.6 % of total residential
 220 energy consumption as of 2011, respectively. This section discusses how demographic factors relate
 221 to residential demands for city gas and electricity in Japan by conducting empirical analysis with the
 222 prefecture-level panel data covering 47 prefectures every 5 years during the period from 1990 to 2000.

223 **3.1 Methodology and data**

To discuss the role of demographic factors in determining households demand for city gas and electricity at the prefecture level, we consider four main demographic factors which characterize the aged society in Japan. The first is the proportion of the elderly, which is defined as the population aged 65 or above. The second is the population, and the third is the average number of household members. The last factor is the total fertility rate, which is captured by the average number of children born to a woman over the female population. These four factors closely reflect the central issues on the aging of the society and the shrinkage of the population with the decline in the birth rate in Japan. To examine the demographic effects, this study estimates the following two equations (the electricity and city gas equations), each of which electricity consumption and city gas consumption as the dependent variable:

$$QE_{it} = \alpha_0 + \alpha_1 ELD_{it} + \alpha_2 POP_{it} + \alpha_3 POH_{it} + \alpha_4 TFR_{it} + \sum_k \gamma_k X_{kit} + \epsilon_{it},$$

$$OG_{it} = \beta_0 + \beta_1 ELD_{it} + \beta_2 POP_{it} + \beta_3 POH_{it} + \alpha_4 TFR_{it} + \sum_k \eta_k X_{kit} + \epsilon_{it},$$

224 where QE_{it} and OG_{it} are the logs of electricity and gas consumption (terajoul (TJ)) in prefecture i at
225 year t , respectively; ELD_{it} , POP_{it} , POH_{it} and TFR_{it} are the proportion of the elderly, the log of the
226 total population, the average number of household members, and the total fertility rate, respectively;
227 X_{kit} s are other control variables that are expected to affect electricity consumption and city gas con-
228 sumption; and ϵ_{it} and ε_{it} are error terms. Table 1 summarizes all the definitions of variables used in the
229 analysis. Figures 5 to 8 illustrate the proportion of the elderly, the log of the total population, the aver-
230 age number of household members, and the total fertility rate for each prefecture in 2010, respectively.

231 [Table 1 about here.]

232 [Figure 5 about here.]

233 [Figure 6 about here.]

234 [Figure 7 about here.]

235 [Figure 8 about here.]

236 Our empirical models include the proportion of the elderly (or the population aged 65 or above)
237 to the total population (ELD_{it}) at the prefecture level, which can be considered as a direct measure
238 of the aging of each prefecture. In addition, we include the log of the total population (POP_{it}) at the
239 prefecture level to capture the effects of the population size and the concentration of economic and
240 social activities in the economy. Moreover, this study considers the average number of family members
241 (POH_{it}) to evaluate the increasing importance on a small-sized family or a nuclear family, which is a
242 family group consisting of a pair of adults (or the elderly) and their children, in the society of Japan.
243 Furthermore, the total fertility rate (TFR_{it}) is included to examine the role of the recent declining
244 trend of the number of children and infants. As other control variables, this study incorporates some of
245 non-demographic variables into our models. Our models include the logs of electricity and gas prices
246 at the prefecture level (PE_{it} and PG_{it}), so that the coefficients of PE_{it} and PG_{it} in the electricity
247 (city gas) equation measure the own- and cross-price (cross- and own-price) elasticities, respectively.
248 The cross-price elasticity captures the substitutability or complementarity of electricity and city gas

249 consumptions. In addition, the models include the log of per capita gross prefectural product (INC_{it})
250 to capture the income level at the prefecture level. Moreover, we include the time dummies to control
251 for the time-specific effects to partly account for unobserved heterogeneity.

252 The panel data at the prefecture level consists of five periods (every five years from 1990 to 2010,
253 i.e., 1990, 1995, 2000, 2005, and 2010). Table 1 exhibits the definitions of variables used in this
254 study. The data of electricity and gas consumptions (TJ) in the residential sector is obtained from the
255 Energy Consumption Statistics of the Research Institute of Economy, Trade and Industry, and the data
256 of nominal gross prefectural product (million yen) is taken from the Economic and Social Research
257 Institute. Concerning the price information, the data of average prices of electricity and city gas at the
258 prefecture level is collected from annual reports on the retail price survey of the Statistic Bureau, the
259 Ministry of Internal Affairs and Communications. Since there does not exist the data of average prices
260 at the prefecture level, we use the information in each prefectural capital as a reference. Although we
261 admit that the price schemes of electricity and city gas are generally complicated, we take the price of
262 electricity in the first energy charges from 1 to 120 kWh and the price of city gas per 1465.12 MJ as
263 the average prices of electricity and city gas, respectively. Regarding the demographic data, we obtain
264 the population data, including the population of aged 65 or above and the total fertility rate, and the
265 household data from the census reports and annual reports on the population estimates of the Statistics
266 Bureau, the Ministry of Internal Affairs and Communications. The population density is calculated by
267 the total population per square kilometer of land area, which is taken from the prefectural area survey
268 of the Ministry of Land, Infrastructure, Transport and Tourism.

269 Tables 2 and 3 report the summary of statistics and the correlation matrix of variables used in our
270 empirical analysis. The correlation matrix shows that among our four important demographic vari-
271 ables, the proportion of the elderly (ELD_{it}) is negatively correlated with the electricity consumption
272 (QE_{it}) and the city gas consumption (QG_{it}), so that the recent issue of the aged society with the high
273 proportion of the elderly in Japan is associated with the decreased demands for electricity and city gas.
274 The matrix also presents that the average number of household members (POH_{it}) and the total fertility
275 rate (TFR_{it}) are also negatively correlated with the electricity and city gas consumptions, so that the
276 spread of the small-sized family and the low total fertility rate in the aged society are associated with the

277 increased demands for electricity and city gas. In addition, the population (POP_{it}) are positively cor-
278 related with the electricity and city gas consumptions, so that the large population increases electricity
279 and city gas demands. Regarding non-demographic variables, the electricity and city gas consumptions
280 are negatively correlated with their own price as well as other energy price (PE_{it} and PG_{it}) which
281 appears to imply that electricity and city gas are ordinary goods and complements. Moreover, the elec-
282 tricity and city gas consumptions are positively correlated with the income level (INC_{it}), and they are
283 negatively correlated with the average number of household members (POH_{it}). It should be noticed
284 that the correlation analysis simply presents the statistical association between two variables, and thus
285 more careful examination should be required to analyze the roles of demographic and non-demographic
286 factors in relating to the energy demand.

287 [Table 2 about here.]

288 [Table 3 about here.]

289 This study empirically evaluates the demographic effects on residential electricity and city gas
290 consumption by applying fixed effects (FE) and Prais-Winsten (PW) methods. We first apply the FE
291 estimation, since our sample may face the heterogeneity problem so that the OLS estimation could
292 suffer from heterogeneity bias with a common constant term. The Wooldridge tests for autocorrelation
293 in panel data (Wooldridge, 2010) suggest that our FE estimation could suffer from serial correlation. In
294 addition, the modified Wald statistic for groupwise heteroskedasticity in the residuals of a fixed effects
295 model observes the presence of heteroscedasticity in our FE estimation (Greene, 2011). These results
296 imply that the estimated results of the FE estimation could suffer from the biased problem. Thus, we
297 conduct the PW estimation with panel-corrected standard errors to control for serial correlation of type
298 AR(1), heteroskedascity, and cross-panel correlation.

299 **3.2 Results**

300 This subsection presents the estimated results and their implications on how demographic factors
301 relate to electricity and city gas consumptions in Japan. In this study, our empirical models include

302 four demographic variables, the proportion of the elderly (ELD_{it}), the population (POP_{it}), the aver-
303 age number of household members (POH_{it}), and the total fertility rate (TFR_{it}), which captures the
304 ongoing issue in the aged society of Japan.

305 **3.2.1 Demographic effects**

306 Table 4 presents the estimated results of the electricity and city gas consumption equations by
307 applying the fixed effects (FE) and Prais-Winsten (PW) methods. First, the results show that the coeffi-
308 cients on the proportion of the elderly (ELD_{it}) are significantly negative in the electricity consumption
309 equation, irrespective of the choice of methods, while they are significantly positive in the city gas
310 consumption equation although less clear results under the FE method. The effects of the aged society
311 show the different direction between the electricity and city gas consumptions. Prefectures with the
312 high proportion of the elderly face the relatively small electricity demand and large city gas demand,
313 while those with the low proportion of the elderly face the relatively large electricity demand and small
314 city gas demand. The coefficients on ELD_{it} in the electricity consumption equation are estimated at
315 around $-1.1 \sim -1.0$, and those in the city gas consumption equation are estimated at around $1.6 \sim 1.7$.
316 This implies that an 1 % rise in the proportion of the elderly would result in an $1.0 \sim 1.1$ % decline in
317 the electricity consumption and an $1.6 \sim 1.7$ % increase in the city gas consumption. Our results show-
318 ing different directions for electricity and city gas demands would explain the insignificant effect of
319 age structure in many of macro-level empirical studies, as mentioned in the survey study of Liddle
320 (2014). Once we consider the disaggregated level, i.e., electricity and city gas demands, our results
321 could provide a clear picture of the demographic effects.

322 [Table 4 about here.]

323 Possible explanation about the positive effect on the city gas demand and the negative effect on the
324 electricity demand could be related to the differences in the lifestyle between the young and the elderly
325 (see Yamasaki and Tominaga, 1997, for the details of residential energy demand in the aging society of
326 Japan). Compared with the young, the elderly is generally characterized by the free-time-rich lifestyle
327 so that they tend to stay home longer. This lifestyle of the elderly would increase residential energy use

328 associated with home appliances. In Japan, a large portion of appliances that are required for the daily
329 life at home may consist of gas using appliances, such as heaters, gas cooking appliances, and hot-water
330 suppliers in kitchens and bathrooms, although all-electrified houses have recently been prevailed mainly
331 for newly constructed houses and apartments. The large length of home occupancy for the elderly
332 implies the positive association of the aged society with the city gas demand. In addition, elderly
333 people are often likely to prefer gas using appliances due to their familiarity with how to use them
334 and their sense of some difficulty in using electricity using appliances often attached with many new
335 functions. Moreover, young people tend to use various kinds of electrical equipment and components
336 and electrical circuit games, which would increase the electricity demand for the young. In contrast,
337 old people are likely to limit the use of appliances on products, mainly gas-using appliances, which
338 would increase the city gas demand for the elderly. The above arguments suggest that the young people
339 tend to have relatively large electricity demand, while the elderly people tend to have relatively large
340 city gas demand. Thus, the intensified aging of the society would decrease the electricity consumption
341 but increase the city gas consumption.

342 Second, the estimated results present that, given the household size fixed, the coefficients on the
343 population (POP_{it}) are significantly positive in both the electricity and city gas consumption equations,
344 so that prefectures with large population tend to have large residential energy demand. However, the
345 values of the estimated coefficients on POP_{it} differ remarkably between the electricity and city gas
346 consumptions, such that the coefficients in the electricity consumption equation are more than five
347 times larger than those in the city gas consumption equation. Given the household size fixed, the
348 estimated elasticity of the electricity demand in response to a change in the population is around 0.3,
349 while those of the city gas demand is around 1.7 ~ 1.8. The interpretation of this outcome would be
350 relevant to the features of each energy business and the population density that is associated with the
351 population in the region. Electricity business covers most of lands in Japan. On the other hand, city
352 gas business concentrates on urban areas. Since the investment to install and expand the distribution
353 network of the gas pipeline is costly and, in some cases, technically quite difficult, especially in rural
354 areas, city gas companies tend to prioritize to bury pipelines in areas with the large population. An
355 increase in the population enhances peoples choice of energy sources, which would enable people to

356 choose city gas use. Thus, the city gas consumption is more sensitive to the population size than the
357 electricity consumption. Moreover, given that the electricity consumption is nearly twice as large as
358 the city gas consumption in 2010 (see figure 4), the population elasticity of energy demand is estimated
359 at around 0.8, which is close to the empirical result of South and East Asia in York (2007b).

360 Third, concerning the effect of the average number of persons per household (POH_{it}), the analysis
361 observes that the coefficients on POH_{it} is significantly negative in the electricity consumption equa-
362 tion, while those in the city gas consumption equation is insignificant. Given the population fixed, the
363 elasticity of the electricity demand in response to the average number of household members is esti-
364 mated at approximately -0.31 . In general, as the family size is larger, energy efficiency per household
365 improves due to the prevention of the duplication of the use of appliances in the same household. Thus,
366 residential energy use is expected to be negatively associated with the average number of persons per
367 household. Our estimated results suggest that the aforementioned arguments are crucial for the use of
368 electricity, but not for the use of city gas. Assuming the fixed population, the prevalence of nuclear
369 families increases the electricity demand.

370 The previous discussions about the effects of changes in population and the average household size
371 (number of household members) are based on the presumption that the household size and population
372 are exogenously fixed, respectively. Noting that the average household size is calculated by dividing
373 population by the number of households, one can also estimate the effect of a population change on
374 energy consumption, as the number of households fixed, by differentiating the two terms, POP_{it} ($=$
375 $\ln[\text{population}]$) and POH_{it} ($= \frac{\text{population}}{\text{number of households}}$) with respect to POP_{it} . This would reflect the current
376 situation of the aging society in Japan, since the death of the elderly implies the decline in population
377 as well as the possible decline in the household size. Currently, in Japan, many old people live together
378 with their spouse, not with their children, particularly after their children become an adult. Once their
379 spouse passes away, they tend to live alone.³ Thus, the effect of a decline in population (perhaps the
380 elderly population) on energy consumption can be decomposed into the two sub-effects, direct effect
381 and indirect effect through the decline in the household size.

382 Our estimation suggests that a 1 percent increase in the population decreases the electricity demand

³Furthermore, the elderly who lives alone faces issues about “solitary death” or death at home without anyone knowing, which has recently become serious social problems in Japan.

383 by 0.56 ~ 0.58 %, given that the household size is equal to its sample average of 2.88.⁴ In contrast,
 384 a 1 % percent increase in the population increases the city gas demand by 1.74 %, given that the coef-
 385 ficient on the household size is insignificant. The results confirm that the shrink of population mainly
 386 associated with the death of the elderly, along with the decline in the household size (perhaps an in-
 387 crease in the number of the elderly who lives alone), increases the electricity demand, but decreases the
 388 city gas demand. Regarding the total fertility rate (TFR_{it}) as a final demographic factor in this study,
 389 the coefficients on TFR_{it} are insignificant for all models, so that the electricity and city gas demands
 390 are generally insensitive to the total fertility rate.

391 3.2.2 Other control variables

392 Concerning other control variables that are not directly related to demographic factors, the esti-
 393 mated results show that the coefficients on the income level (INC_{it}), which is measured by per capita
 394 gross prefectural product, in the electricity consumption equation are significantly positive for the PW
 395 estimation, although less significant results for the FE estimation, and those in the city gas consumption
 396 equation are insignificant for both estimation methods. Energy consumption tends to increases along
 397 with a rise in the income level. However, our results imply that the income effect is significant only on
 398 the electricity demand but not on the city gas demand. In general, a large portion of gas using home
 399 appliances can be classified into indispensable equipment for daily life, while electricity using appli-
 400 ances include indispensable equipment as well as a variety of appliances for entertainment and luxury
 401 life. High-income people tend to consume electricity using appliances to enjoy their luxury life. Thus,
 402 prefectures with the high income end up with the relatively large electricity demand.

403 The analysis also presents some clear evidences of the own- and cross-price effects on the electricity
 404 and city gas demands in Japan. The estimated results of the electricity consumption equation show that

⁴For the FE estimation result of the electricity consumption equation, differentiating QE_{it} with respect to POP_{it} yields

$$\frac{\partial QE_{it}}{\partial POP_{it}} = 0.320 - 0.307 \times \frac{1}{HH} \times \frac{\partial POPL_{it}}{HH_{it}} = 0.320 - 0.307 \times \frac{POPL_{it}}{HH_{it}}$$

where $POPL_{it}$, POP_{it} and HH_{it} are the population, the log of the population and the number of households, respectively. By using the sample average of household size or the average number of persons per household of 2.878 (see table 2), we can derive

$$\frac{\partial QE_{it}}{\partial POP_{it}} = 0.320 - 0.307 \times 2.878 = -0.583.$$

405 the coefficients on its own price (PE_{it}) and city gas price (PG_{it}) are significantly negative and positive,
406 respectively, irrespective of the model choice. The electricity demand is reduced by a rise in its own
407 price, but it is increased by a rise in city gas price. This analysis supports the conventional argument of
408 the negative own-price effect and the positive cross-price effect associated with the substitutability of
409 two goods in the sense that the electricity consumption is substituted for the city gas consumption when
410 city gas price goes up. The results present that the own- and cross-price elasticities of the electricity
411 demand are estimated at around $-0.38 \sim -0.32$ and $0.09 \sim 0.13$, respectively.

412 On the other hand, the empirical analysis of the city gas consumption equation illustrates that the
413 coefficients on its own price (PG_{it}) are significantly negative, irrespective of the model choice, but
414 those on electricity price (PE_{it}) are insignificant. The city gas demand is reduced by a rise in its own
415 price, but it is insensitive to a change in electricity price. In contrast to the case where the electricity
416 demand shows the substitutability with the city gas consumption, the estimated results present that the
417 city gas consumption tends to be less substituted for the electricity consumption even when electricity
418 price goes up. Possible justification may include that the product variety of electricity using appliances
419 are much larger than that of gas using appliances. Electricity using appliances can be substituted for a
420 larger portion of gas using appliances, but gas using appliances cannot be substituted for a large portion
421 of electricity using appliances. Thus, the electricity consumption equation shows the significantly
422 positive cross-price effect, but the city gas consumption equation fails to present the clear evidence
423 supportive of the cross-price effect. The results show that the own-price elasticity of the city gas demand
424 is estimated at around $-0.24 \sim -0.23$, which is smaller than the estimated own-price elasticity of the
425 electricity demand.

426 **3.2.3 Discussion**

427 The previous subsections have examined how the electricity and city gas consumptions relate to
428 demographic factors, some of which reflect the aged society of Japan, and other non-demographic
429 factors, such as the income level and electricity and city gas prices at the prefecture level. Based on
430 our empirical findings, this subsection attempts to discuss current and future pictures of the energy
431 demand in relation to the ongoing aging of the society in Japan. The main issues of the aged society

432 in Japan, most of which are and will be shared by other developed and emerging countries, are on the
433 increase in the proportion of the elderly (ELD_{it}), the decline in the population (POP_{it}), the small size
434 of the number of household members (POH_{it}), and the low level of the total fertility rate (TFR_{it}).
435 In addition, the central authority has attempted to liberalize energy markets by removing barriers in
436 vertical integration and to create a comprehensive and competitive energy markets in Japan (see, e.g.,
437 Takase and Suzuki, 2011). Possible benefits from such liberalization may include the promotion of
438 innovation with different services and development of revolutionary technology for energy-related firms
439 and the expansion of energy choices with low and stable energy prices for consumers.

440 In connection with social issues associated with ongoing Japan's aged society, our empirical anal-
441 ysis could deduce the following implications about the electricity and city gas demands. First, the
442 negative aging effect on the electricity demand and the positive aging effect on the city gas demand in
443 our empirical results suggest that as the aged society prevails, the electricity demand would decrease
444 but the city gas demand would increase. Second, the empirical analysis has presented the positive effect
445 of the population on both the electricity and city gas consumptions, with the latter effect more intensi-
446 fied, given the number of persons per household per household exogenously fixed. Third, our results
447 have also shown the significantly negative association of the family size with the electricity demand but
448 the insignificant association with the city gas demand, given the population exogenously fixed.

449 Fourth, assuming that the number of household is exogenously fixed, the effect of a decline in
450 population (perhaps the elderly population) on energy consumption can be decomposed into the two
451 sub-effects, direct effect and indirect effect through the decline in the household size. The assumption
452 might reflect current trend of the aging society in Japan, where the death of the elderly reduces the
453 population as well as downsizes the household size. The estimation results confirm that given the
454 number of households exogenously fixed, the shrink of population mainly associated with the death
455 of the elderly, along with the decline in the household size (perhaps an increase in the number of the
456 elderly who lives alone), increases the electricity demand, but decreases the city gas demand. The
457 indirect effect through the decline in the household size dominates the indirect effect for the electricity
458 demand, while the direct effect dominates the indirect effect for the city gas demand. Fifth, current
459 low level of the total fertility rate in Japan, as the last demographic factor in our models, appears not to

460 affect energy demand significantly.

461 The ongoing energy market reforms toward liberalization will bring about various impacts on eco-
462 nomic activities, such as production and consumption, in Japan. Although there are a lot of discussion
463 about the effects of policy reform on energy prices, most of the public expect that deregulation, in-
464 cluding removals of barrier to new entry, stimulates competition among energy suppliers, which would
465 reduce energy prices and increase the variety of services for consumers. The estimated price effects in
466 our analysis suggest that the reduction in electricity price, perhaps associated with intense competition,
467 would increase the electricity demand, but it would not affect the city gas demand significantly. On the
468 other hand, our empirical results illustrate that the reduction in city gas price would increase the city
469 gas demand, but it would also decrease the electricity demand due to the substitution effect.

470 **4 Conclusion**

471 Japan has been facing crucial demographic issues of the aging population with the low fertility.
472 In addition, the recent huge earthquake in the Tohoku region of Japan and the subsequent event of
473 the destruction of nuclear power plants in Fukushima have shed light on fundamental policy issues of
474 energy mix and its sustainability in Japan. Among various energy-related issues, this study has analyzed
475 the effects of demographic and non-demographic factors on electricity and city gas consumption in the
476 residential sector by using the panel data at the prefecture level. Our empirical analysis has shown the
477 clear evidence of different demographic effects on the electricity and city gas demands, which would
478 provide important implications for energy policy formulation as well as corporate strategy of energy-
479 related companies under the ongoing aging of the society in Japan.

480 The results have presented the following important effects. First, the aging of the society decreases
481 the electricity demand but increases the city gas demand. Second, the shrink of population with the
482 prevalence of nuclear families increases the electricity demand but decreases the city gas demand.
483 The direction of the demand for each alternative depends on the balancing of the first and second
484 effects. Third, the analysis also shows clear results about the own- and cross-price effects. Ongoing
485 energy market reforms targeting price reduction would increase the energy demand with the possible

486 substitutability between the two energy sources. Our case study of Japan is also applicable to other
487 countries that will, have just started to, experience the similar demographic pattern of the aging society
488 with energy market deregulation.

489 This study has not explicitly examined the linkage of demographic changes with environmental
490 issues. However, since environmental pollution reflects energy consumption crucially, our results of
491 energy consumption have also provided some implications about environmental protection arguments.
492 Although in the Kyoto Protocol Japan agreed to target the reduction of national greenhouse emissions
493 per year by 6 percent from the level in the base year (1990) during the first commitment period of 2008-
494 2012, Japan's CO_2 emissions have exceeded the level in the base year 1990. Possible reasons include
495 the unsatisfactory performance in the household sector, which has been, and will be, closely related to
496 demographic changes. During this period, CO_2 emissions in the household sector increased from the
497 level in the base year, while those in the industrial sector decreased (Honjo and Fujii, 2014). In addition,
498 the shutdown of nuclear power plants after the 2011 earthquake and tsunami have enforced Japan's
499 energy supply to shift from nuclear power generation as clean energy to fossil fuel power generation
500 with large emissions. To mitigate this problem, natural gas has received attention as clean energy.
501 Thus, our study on demographic effects on residential electricity and city gas demands would also
502 help policymakers plan energy policy that balances between environmental protection and sustainable
503 energy supply under the aging of the society.

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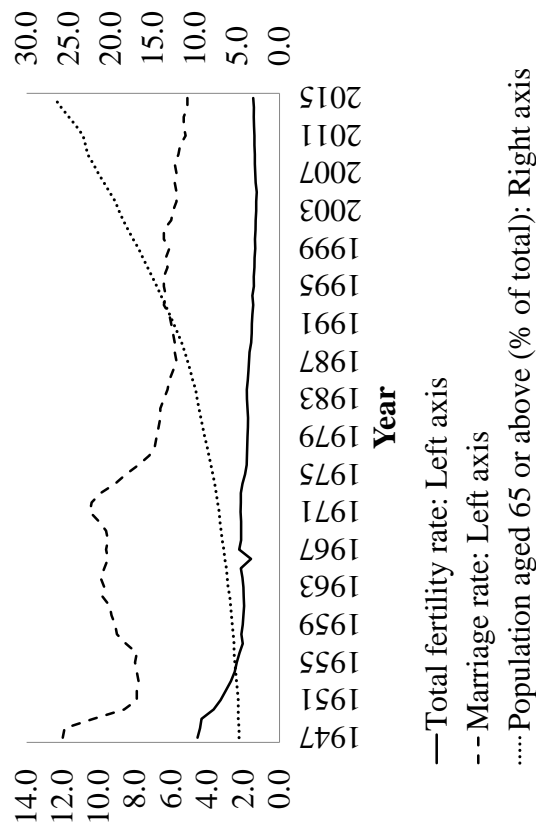
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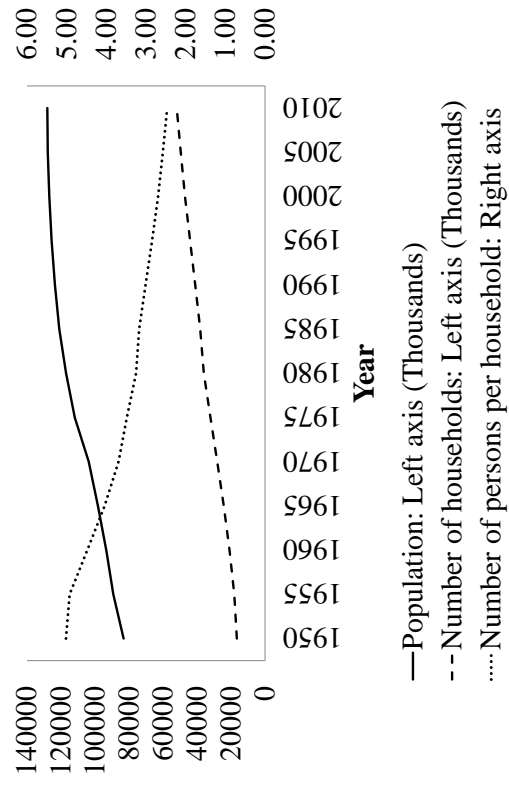
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Figure 1: Demographic changes in Japan⁵



Total fertility rate is the average number of children that would be born to a woman over her lifetime, which is multiplied by 1000. Marriage rate is annual number in notification of marriage per total population, which is multiplied by 1000. Population aged 65 or above (% of total) is the percentage of the population aged 65 or above to the total population. The data is taken from Statistics Bureau, Ministry of Internal Affairs and Communications.

Figure 2: Population, the number of households and number of persons per household in Japan



The data is taken from Statistics Bureau, Ministry of Internal Affairs and Communications.

Figure 3: Residential energy consumption and population in Japan.

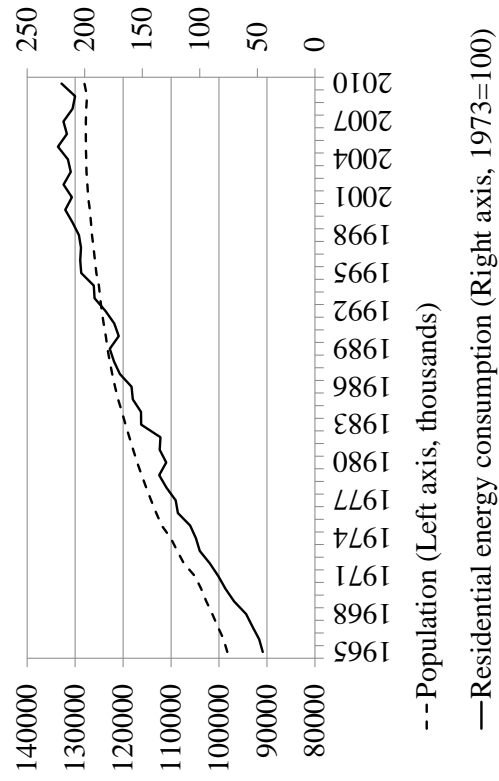


Figure 4: Electricity and city gas consumption (Unit: 10 power 18 J) for the residential sector in Japan

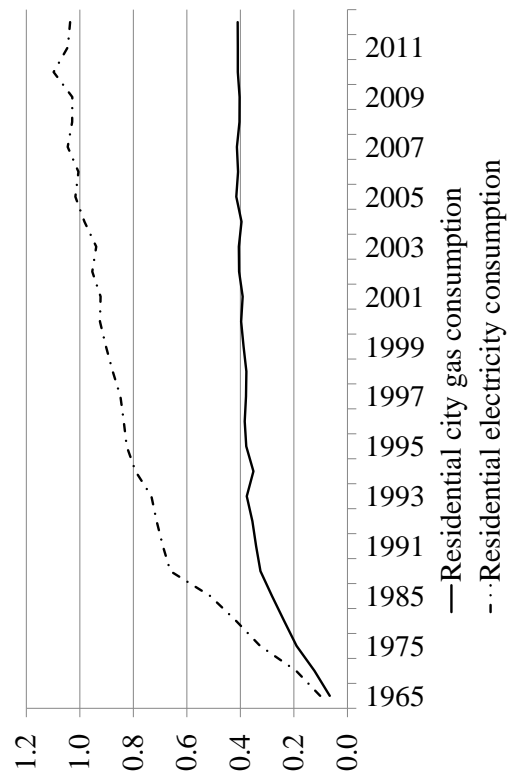


Figure 5: Proportion of the population aged 65 or above for each prefecture in 2010, Japan

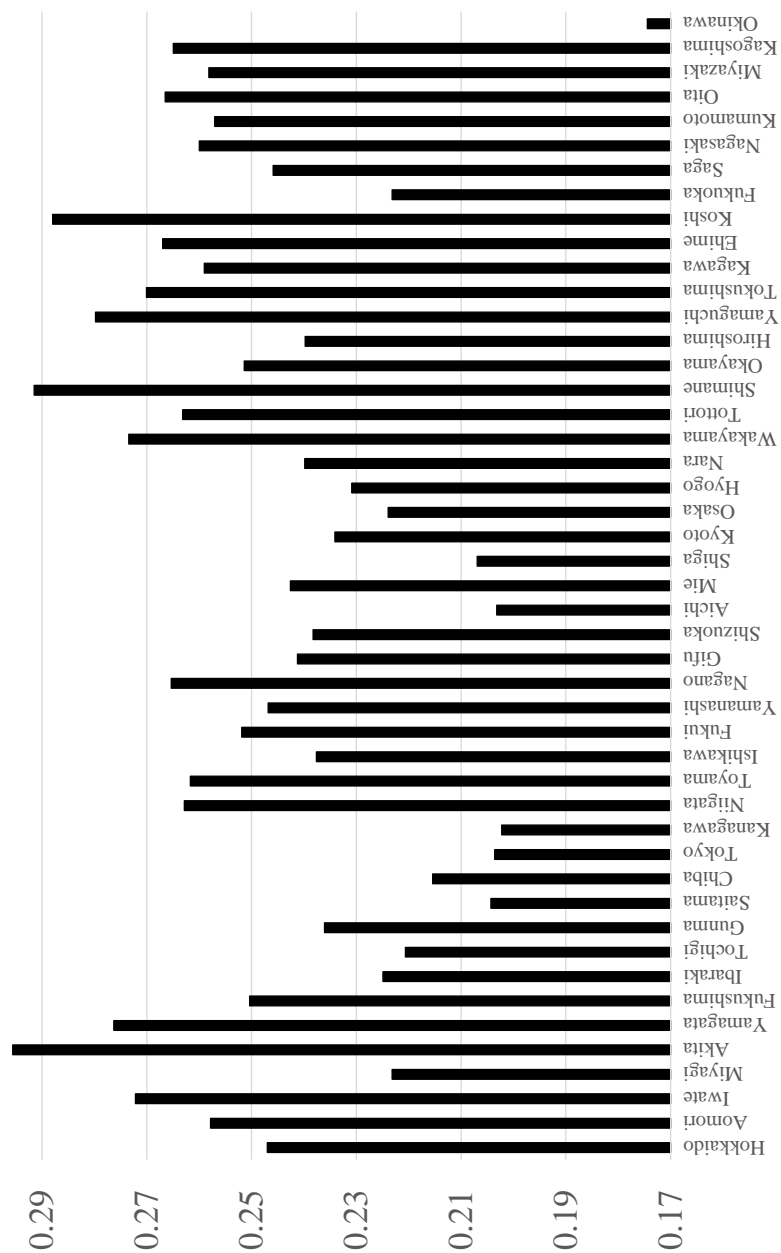


Figure 6: Logarithm of the population for each prefecture in 2010, Japan

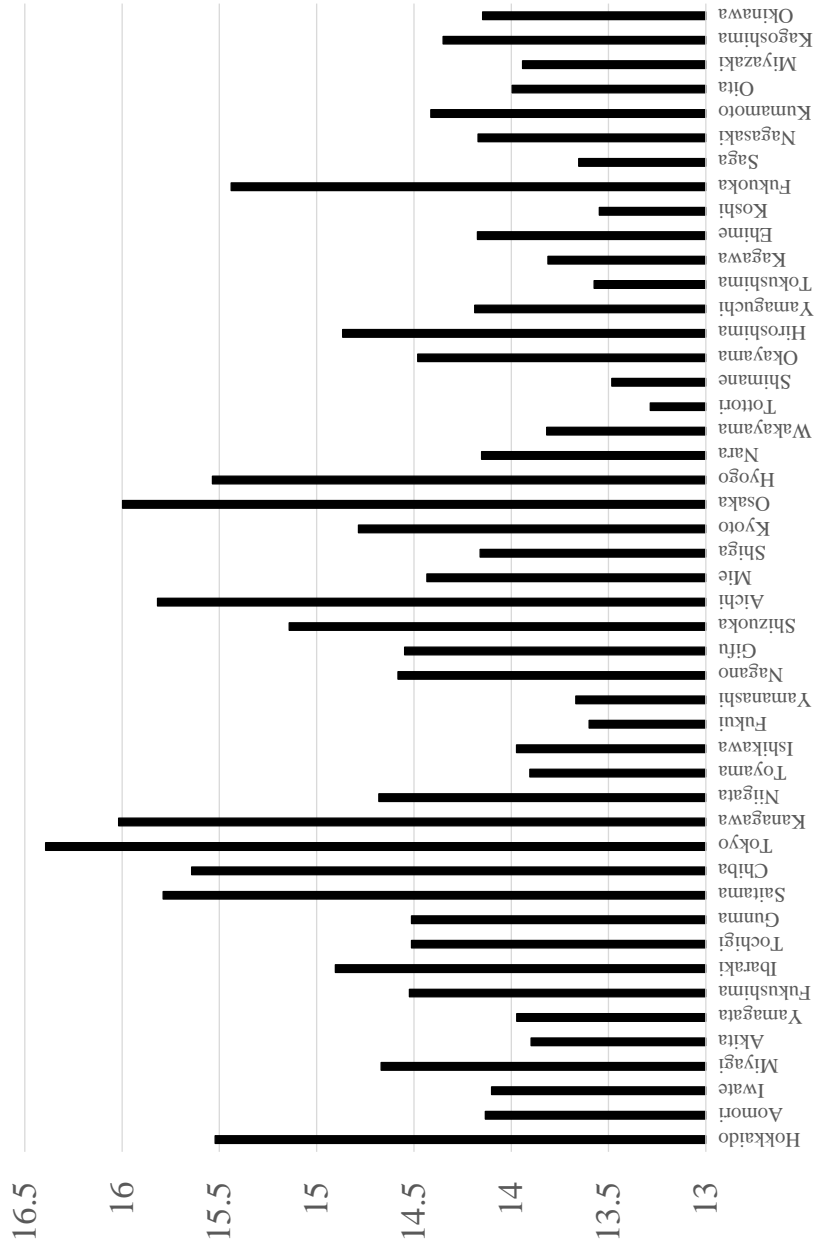


Figure 7: Average number of household members for each prefecture in 2010, Japan

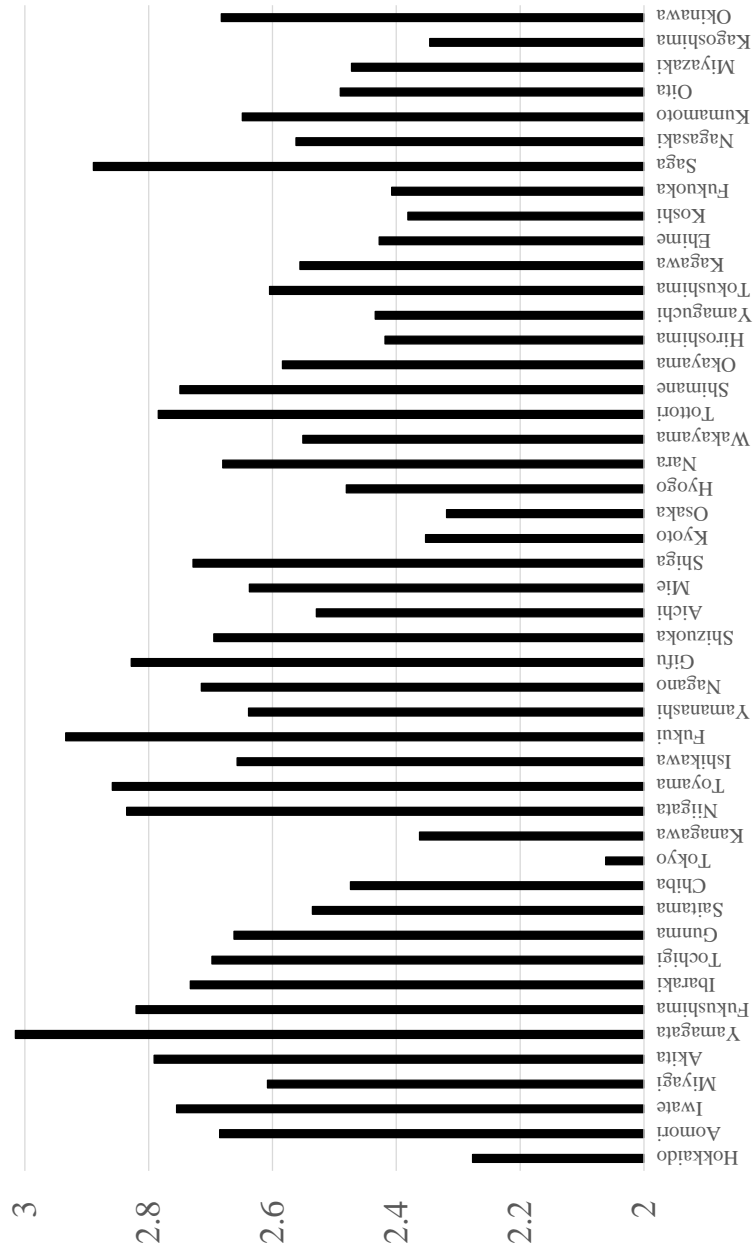
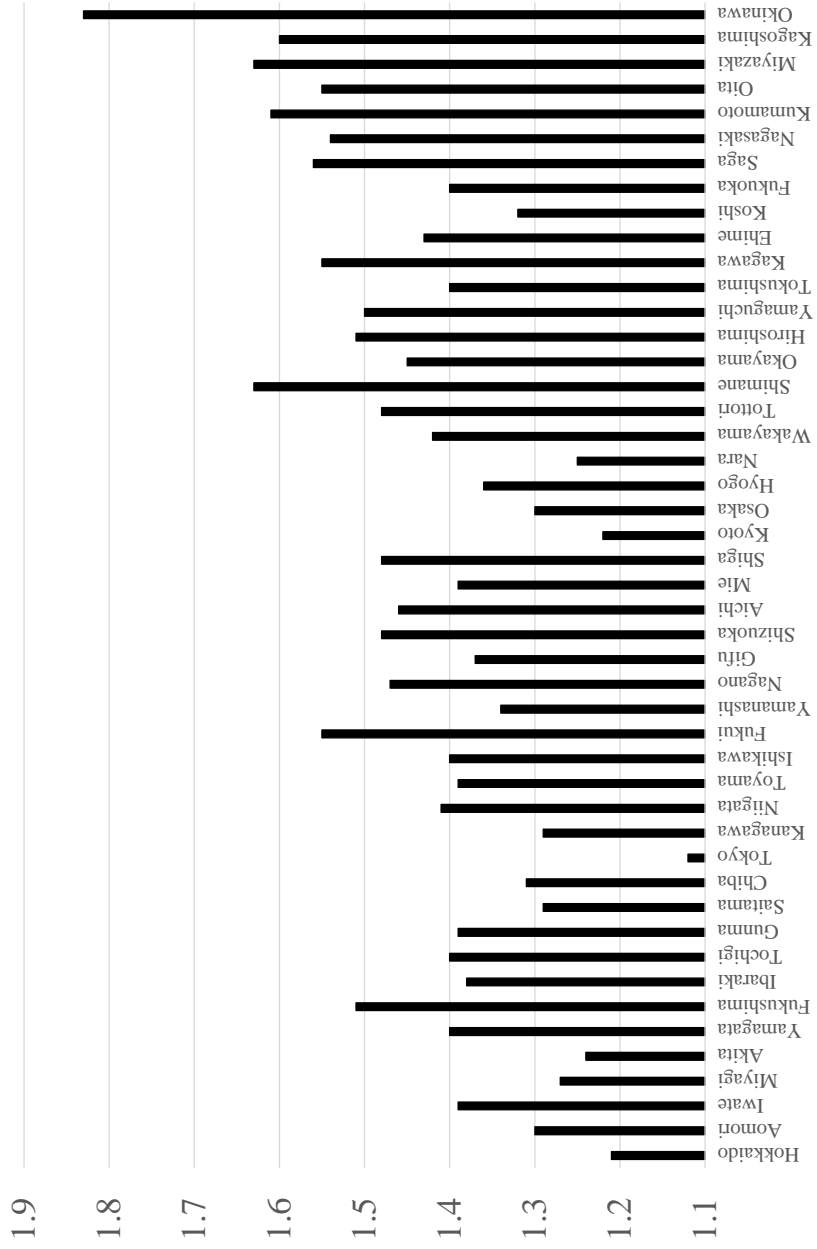


Figure 8: Total fertility rate for each prefecture in 2010, Japan



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Table 1: Definitions of variables (Subscripts i and t in each variable represent prefectures and years, respectively)

Variable	Definition
Dependent variable	
OE_{it}	Log of residential electricity consumption
OG_{it}	Log of residential town gas consumption
Independent variable	
ELD_{it}	Proportion of the elderly (people aged 65 or above) to total population
TFR_{it}	Total fertility rate (the average number of children born to a woman)
PE_{it}	Log of electricity price in the first energy charges from 1 to 12 kW h
PG_{it}	Log of gas price per 1465.12 MJ
POP_{it}	Log of population
INC_{it}	Log of per capita gross prefectural product
POH_{it}	Number of person per household

Table 2: Summary statistics (Observations = 235)

	Mean	SD ¹	Min	Max
QE_{it}	9.509	0.781	7.902	11.681
QG_{it}	7.794	1.487	5.603	11.423
ELD_{it}	0.191	0.047	0.083	0.296
TFR_{it}	1.478	0.156	1.000	1.950
PE_{it}	2.868	0.094	2.726	3.075
PG_{it}	8.656	0.169	8.341	9.054
POP_{it}	14.496	0.736	13.286	16.393
INC_{it}	1.248	0.174	0.851	1.993
POH_{it}	2.878	0.303	2.062	3.695

¹ “SD” stands for standard deviation.

Table 3: Correlation matrix

	QE_{it}	QG_{it}	ELD_{it}	TFR_{it}	PE_{it}	PG_{it}	POP_{it}	INC_{it}	POH_{it}
QE_{it}	1.000								
QG_{it}	0.901	1.000							
ELD_{it}	-0.202	-0.356	1.000						
TFR_{it}	-0.656	-0.573	-0.237	1.000					
PE_{it}	-0.299	-0.166	-0.540	0.476	1.000				
PG_{it}	-0.280	-0.476	0.406	0.202	-0.022	1.000			
POP_{it}	0.933	0.936	-0.406	-0.513	-0.175	-0.360	1.000		
INC_{it}	0.497	0.471	-0.009	-0.425	-0.240	-0.221	0.437	1.000	
POH_{it}	-0.563	-0.371	-0.466	0.679	0.397	-0.171	-0.383	-0.275	1.000

Table 4: Estimation results (Observations = 235)

Variable	Electricity consumption (QE_{it})		Town gas consumption (QG_{it})					
	FE	PW	FE	PW				
ELD_{it}	-1.126*** (0.547)	-1.038** (0.467)	-1.063*** (0.306)	-0.995*** (0.262)	1.779 (1.640)	1.705 (1.654)	1.671** (0.841)	1.615** (0.814)
TFR_{it}	0.009 (0.0048)	-0.080 (0.054)	0.009 (0.058)	0.069 (0.047)	-0.059 (0.148)	-0.011 (0.166)	-0.052 (0.104)	-0.018 (0.123)
PE_{it}	-0.322*** (0.100)	-0.367*** (0.087)	-0.313*** (0.085)	-0.350*** (0.100)	0.102 (0.248)	0.079 (0.268)	0.060 (0.137)	0.044 (0.131)
PG_{it}	0.127** (0.055)	0.106** (0.045)	0.117*** (0.035)	0.092** (0.038)	-0.234* (0.137)	-0.240* (0.142)	-0.234*** (0.065)	-0.240*** (0.064)
POP_{it}	0.323*** (0.128)	0.320** (0.144)	0.326*** (0.066)	0.318*** (0.080)	1.857*** (0.297)	1.744*** (0.340)	1.832*** (0.149)	1.735*** (0.171)
INC_{it}	-	0.092 (0.082)	-	-0.090* (0.036)	-	-0.106 (0.170)	-	-0.093 (0.077)
POH_{it}	-	-0.307*** (0.085)	-	-0.313*** (0.045)	-	-0.080 (0.273)	-	-0.058 (0.085)
Constant	5.099*** (1.915)	6.014** (2.268)	4.646*** (1.014)	7.280*** (1.413)	-17.719*** (4.400)	-15.670*** (5.518)	-17.031*** (2.031)	-15.091*** (3.143)
R -squared	0.9877	0.9898	0.9995	0.9997	0.6881	0.6894	0.9986	0.9986
Wald stats ¹	3.3×10^4 ***	3.9×10^3 ***	-	-	1.3×10^4	1.6×10^4	-	-
AC ²	57.01***	65.87***	-	-	61.42***	62.19***	-	-

***, ** and * significant at 1 %, 5 % and 10 % levels, respectively.

¹ “Wald stats” stand for modified Wald statistics.

² “AC” stands for autocorrelation.